# FY 2024 CAPITAL PLAN



**TOWN OF HUDSON** 

#### OFFICE OF THE EXECUTIVE ASSISTANT



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# Town of Hudson MASSACHUSETTS 01749-2134

To: Select Board

**Finance Committee** 

From: Thomas Gregory
Date: January 23, 2023

Re: FY2024 Capital Program Recommendations

The purpose of the memorandum is to provide the Select Board and Finance Committee with information specific to the capital funding recommendations for FY2024. In my December 19, 2022 budget filing with the Select Board, I presented all of the capital requests submitted by the departments advising that I would have a funding recommendation prepared for the January 23, 2023 Select Board meeting. The full list of capital items recommended for funding can be viewed in Appendix A to this memorandum.

To assist me in evaluating the requests, I asked Gita Patel, Kristina Johnson, and Fernanda Santos to rank each of the requests using a weighted ranking method that was developed by my predecessor and used since 2015. Each of the capital requests was evaluated based on ten (10) criteria such as effect on public health and safety, external funding available, and payback. Each criterion has a total possible score of five (5) and there is a weighting factor which gives more emphasis to some of the criteria. Appendix B shows the rating scorecard as well as the how point totals are calculated for each criterion. Once I received the rankings from each of the reviewers, I aggregated the individual scores to arrive at a final score for each capital request. This can be viewed in Appendix C.

There are multiple funding sources for the recommended FY2024 capital program: Free Cash, which is the typical pay-as-you-go funding source for most General Fund capital acquisitions and projects each year – these requests are voted as a block at Town Meeting; and, capital outlay appropriations within the respective enterprise funds. The funding summary is shown below:

Free Cash	\$1,765,258
Water Enterprise	\$90,000
Sewer Enterprise	\$45,000
Stormwater Enterprise	\$53,000
TOTAL	\$1,953,258

I note that Free Cash for FY2022 has not yet been certified and available for appropriation. I expect this will occur in March once the FY2022 balance sheet is finalized and submitted to the Department of Revenue (DOR). The total Free Cash figure identified to fund FY2024 capital expenditures is a little higher than amounts identified in recent years as I expect that Free Cash will be certified well north of \$4M. In addition to funding capital projects, I also anticipate there will be Free Cash available to fund a significant appropriation into the OPEB trust fund.

I also note that there are no borrowing authorizations being recommended this spring. General Fund borrowing authorizations approved at the prior two Town Meetings total \$2,687,000. Of that amount, \$1,122,000 was authorized to fund building renovations at Fire Headquarters. Station #1 improvements are next in line with an estimated cost (in 2023 dollars) of \$1,327,000. I want to be certain to reserve capacity within the levy to fund the debt service payments for both of these large capital projects.

The DPW capital requests recommended for funding include the annual \$300,000 Free Cash supplement to the Chapter 90 roadway improvement program as well as an environmental analysis and survey for a new DPW garage facility. Responding to specific feedback received at prior Town Meetings, I am recommending funding for the construction of an electric vehicle charging station and the acquisition of two (2) electric vehicles. One will be deployed in the DPW to replace an inspector's vehicle; and the other will be deployed in the Police Department to replace the School Resource Officer's vehicle. Additionally, new vehicles are being recommended for funding within the budgets for the water enterprise fund, sewer enterprise fund, and stormwater enterprise fund.

To continue the effort to ensure that IT infrastructure remains current and fully operational, I am recommending \$191,052 to fund needed upgrades including the server replacement at the police station and the replacement of the Town Hall UPS to ensure protection from input power interruptions. The remaining IT projects requested will be moved forward to priority status for funding in FY2025.

I am recommending that \$150,000 be appropriated to supplement \$288,772 in funds currently on account to be able to replace the HVAC systems in Town Hall. The existing systems are approximately (26) years old and have exceeded their expected useful life. This project had been put out to bid in 2017 with the low bid coming in at \$398,300 which was higher than the amount available to fund the project at that time. We are currently working with BLW Engineering to update the bid documents and expect to have bids in hand before the Annual Town Meeting in May. If the low bid is higher than the combined funds identified above, I anticipate recommending an amendment to this article at the Annual Town Meeting. This project will appear as a stand-alone article on the Warrant.

I am available to answer any questions relative to these funding recommendations.

#### **APPENDIX A**

#### **FY2024 CAPITAL PROGRAM FUNDING RECOMMENDATIONS**

Department	Request	Dept Priority	Requested Amount	Funding Recommendation	Funding Source
					<u>.</u>
DPW	Roadway Resurfacing	1	\$300,000	\$300,000	Free Cash
	DPW Garage Ph. 1 Analysis & Survey	2	\$60,000	\$60,000	Free Cash
	Ford T-150 Van AWD (Facilities)	3	\$62,900	\$62,900	Free Cash
	Ford T-150 Van AWD (Facilities)	3	\$62,900	\$62,900	Free Cash
	DPW Computer Equipment	4	\$44,000	\$0	
	Ford F-150 (Stormwater)	5	\$53,000	\$53,000	Stormwater Enterprise
	Ford Ranger 4x4 (Sewer)	6	\$45,000	\$45,000	Sewer Enterprise
	Ford Ranger 4x4 (Water)	7	\$45,000	\$45,000	Water Enterprise
	Ford Ranger 4x4 (Water)	7	\$45,000	\$45,000	Water Enterprise
	EV Charging Infrastructure	8	\$30,000	\$30,000	Free Cash
	Ford F-150 Lighting (EV)	8	\$58,000	\$58,000	Free Cash
	Ford F-150 Lighting (EV)	8	\$58,000	\$0	
	Sidewalk Tractor	9	\$188,000	\$0	
FIRE	Utility Truck C-4 (Brush Truck)	1	\$165,000	\$165,000	Free Cash
	Pumper (Replace Engine #2)	2	\$850,000	\$0	
	Station #1 Structural Analysis	3	\$7,500	\$7,500	Free Cash
	UTV & Trailer	4	\$50,000	\$0	
IT	Police Storage & Server Replacement	1	\$154,562	\$154,562	Free Cash
	Fiber Transfer - 18 Double Poles	2	\$16,490	\$16,490	Free Cash
	UPS - Town Hall Server Room	3	\$20,000	\$20,000	Free Cash
LIBRARY	Integrated Telecommunication	1	\$9,406	\$9,406	Free Cash
POLICE	Police Cruisers (3)	1	\$206,000	\$206,000	Free Cash
	Police Headquarters Computer	2	\$98,000	\$0	
	Police Duty Pistols and Rifles	3	\$104,000	\$0	
	Ford Mustang EV (SRO)	4	\$64,500	\$64,500	Free Cash
PUBLIC HEALTH	Ford Explorer (Hybrid)	1	\$54,525	\$0	
SCHOOL DEPT	Farley - Replace Boilers	1	\$398,000	\$398,000	Free Cash
	Forest Avenue - Replace Boilers	2	\$352,000	\$0	
	District Plumbing	3	\$80,000	\$0	
TOWN HALL	Upgrade Town Hall HVAC System	1	\$150,000	\$150,000	Free Cash
TOTAL			\$3,831,783	\$1,953,258	

#### APPENDIX B

#### Project: Evaluator:

Criterion	Rating	Points	Weighting	Extension
Effect on Public Health & Safety	Improves slightly	3	3	9
Mandates	Not mandated, unlikely in future	1	3	3
Effect on Operating Costs	Saves some money	4	3	12
External Funding Available	No funding	'n	2	12
Impact on Economic Development	No impact	1	2	2
Payback	Possible break even	2	2	7
Potential Support or Opposition	Strong Support	5	2	10
Breadth of Benefit	No public impact	1	2	10
Priority Given by Submitting Department	1st priority	5	4	2
Prerequisite	Could be a prerequisite	1	1	5
	Could be a prerequisite	1	'	1
Total points				40
· viai politic				48

Effect on Public Health & Safety Does not improve Improves slightly Vastly improves	0 3 5
Mandates Not mandated, unlikely in future Not mandated, but likely in future Mandated now	1 3 5
Effect on Operating Costs Increases costs No effect Saves some money Saves significantly	0 1 4 5
External Funding Available No funding Potential funding Certain partial funding Certain full funding	0 2 3 5
Impact on Economic Development Negative impact No impact Potential impact Certain impact	0 1 3 5
Payback Will never pay for iteself Less cost than alternatives Possible break even Long payback Short payback	0 1 2 3 5
Potential Support or Opposition Strong Opposition Mild opposition Neutral Mild Support Strong Support	0 2 3 4 5
Breadth of Benefit  No public impact  Less than 10% of population 10-50% of population 51-90% of population 100% of population	1 2 3 4 5
Priority Given by Submitting Department 5th or higher priority	1

4th priority	2
3rd priority	3
2nd priority	4
1st priority	5
Prerequisite	
Not a prerequisite	0
Could be a prerequisite	1
Prerequisite for potential need	4
Prerequisite for certain need	5

#### APPENDIX C

	FY2024 Capital Rankings	
Department	Capital Request	TOTAL
DPW	Roadway Resurfacing	213
IT	Fiber Transfer - 18 Double Poles	191
TOWN HALL	Upgrade Town Hall HVAC System	188
SCHOOL DEPT	Farley - Replace Boilers	175
SCHOOL DEPT	Forest Avenue - Replace Boilers	171
POLICE	Police Storage & Server Replacement	161
POLICE	Police Cruisers (3)	161
POLICE	Police Headquarters Computer	159
DPW	EV Charging Infrastructure	155
POLICE	Police Duty Pistols and Rifles	153
FIRE	Utility Truck C-4 (Brush Truck)	147
PUBLIC HEALTH	Ford Explorer (Hybrid)	140
FIRE	Pumper (Replace Engine #2)	135
DPW	DPW Garage Ph. 1 Analysis & Survey	134
DPW	Ford F-150 (Stormwater)	133
DPW	Ford T-150 Van AWD (Facilities)	132
DPW	Ford F-150 Lighting (EV)	132
DPW	Ford F-150 Lighting (EV)	132
SCHOOL DEPT	District Plumbing	132
OPW	Ford T-150 Van AWD (Facilities)	131
LIBRARY	Integrated Telecommunication	131
FIRE	UTV & Trailer	130
OPE	Sidewalk Tractor	128
OPW	Ford Ranger 4x4 (Sewer)	127
POLICE	Ford Mustang EV (SRO)	126
DPW	Ford Ranger 4x4 (Water)	125
)PW	Ford Ranger 4x4 (Water)	125
Τ	UPS - Town Hall Server Room	125
'IRE	Station #1 Structural Analysis	120
PW	DPW Computer Equipment	100

	FY2024 CAPITAL REQUESTS		
Department	Request	Dept Priority	Requested Amount
DPW	Roadway Resurfacing	1	\$300,000
	DPW Garage Environmental Analysis & Survey	2	\$60,000
	Ford T-150 Van AWD (Facilities Maintenance)	3	\$62,900
	Ford T-150 Van AWD (Facilities Maintenance)	3	\$62,900
	DPW Computer Equipment	4	\$44,000
	Ford F-150 (Stormwater)	5	\$53,000
	Ford Ranger 4x4 (Wastewater)	6	\$45,000
	Ford Ranger 4x4 (Water)	7	\$45,000
	Ford Ranger 4x4 (Water)	7	\$45,000
	Electric Vehicle Charging Infrastructure	8	\$30,000
	Ford F-150 Lighting (EV)	8	\$58,000
	Ford F-150 Lighting (EV)	8	\$58,000
	Sidewalk Tractor	9	\$188,000
FIRE	Utility Truck C-4 (Brush Truck)	1	\$165,000
	Pumper (Replace Engine #2)	2	\$850,000
	Station #1 Structural Analysis	3	\$7,500
	UTV & Trailer	4	\$50,000
Т	Police Storage & Server Replacement	1	\$154,562
	Town's Fiber Transfer - 18 Double Poles	2	\$16,490
	UPS - Town Hall Server Room	3	\$20,000
IBRARY	Integrated Telecommunication	1	\$9,406
POLICE	Police Cruisers (3)	1	\$206,000
	Police Headquarters Computer	2	\$98,000
	Police Duty Pistols and Rifles	3	\$104,000
	Ford Mustang EV (SRO)	4	\$64,500
UBLIC HEALTH	Ford Explorer (Hybrid)	1	\$54,525
CHOOL DEPARTMENT	Farley - Replace Boilers	1	\$398,000
	Forest Avenue - Replace Boilers	2	\$352,000
	District Plumbing	3	\$80,000
OWN BUILDINGS	Upgrade Town Hall HVAC System	1	\$150,000
OTAL	(Under Separate Town Meeting Warrant Article)		
OTAL			\$3,831,783

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	FY2024		FY2025		FY2026		FY2027	7	FY2028	28
Free Cash:		TXX.				I				
мы	Roadway Resurface	\$300.000	\$300,000 Roadway Resurface	\$300 000	\$300 000 Roadway Resurface	\$300 000	\$300 000 Boardway Bosurface	6300 000	6300 000 Bood Book	0000
					International Dump Sander &	200	International Dump	000000	International Dumo	000,000
	Sidewalk Tractor	\$188,000	\$188,000 International Dump Sander & Plow	\$225,000 Plow	Plow	\$250,000	\$250,000 Sander & Plow	\$230,000	\$230 000 Sander & Plow	\$245,000
	Ford T-150 Van AWD	\$62,900	\$62,900 International Dump Sander & Plow	\$225,000	\$225,000 Ford F550 Utitility/Dump	\$83,000	\$83,000 Ford F550 Utility/Dump	\$85,000	\$85,000 Ford F350	\$55,000
	Ford T-150 Van AWD	\$62,900	\$62,900 Ford F350	\$68,000	\$68,000 Ford F350	\$70,000 Loader	Loader	\$255,000	\$255,000 Sidewalke Tractor	\$225,000
	DPW Computer Equipment	\$44,000	\$44,000 Ford F150	\$62.000	\$62,000 Ford F350	\$70.000	WW Plant/Station	\$200 000	International Dump	\$24E 000
	DPW Garage & Fleet Enviromental &	ago Doo	SEO OOD Daving Box	VIII OU BCCO	NI G Pro		Water Treatment Plant		5	00000
	Electric Vehicle Charging Infrastructure	\$30,000	\$30,000 Ford F550 Utility/Dump	\$79.000	\$79,000 Forestry Blicket Truck	000,000 000,000	abo,000 upgrades	\$250,000		
	EV Ford 150 Lightning	\$58,000	\$58,000 Sidewalk Tractor	\$200,000	\$200,000 Street Sweeper	\$265,000		9		
	EV Ford 150 Lightning	\$58,000	\$58,000 WW Plant/Station upgrades	\$100,000						
	Ford Ranger 4X4 (Waste Water)	\$45,000	\$45,000 Water Treatment Plant Upgrades	\$200,000						
	Ford Ranger 4X4 (Water)	\$45,000	\$45,000 Well Replacement	\$650,000						
	Ford Ranger 4X4 (Water)	\$45,000								
	Ford 150 (stormwater)	\$53,000								
Subtotals		\$1,051,800		\$2,334,000		\$1,371,000		\$1,420,000		\$1,070,000
FIRE	UTV & Trailer (replacement)	\$50,000	\$50,000 NFPA Certified Turn Out Gear	\$175,000	\$175,000 Emergency Generator #1	\$200,000	\$200,000 Command Vehicle	\$125,000	\$125,000 Compressor	\$200.000
	Station 1 Feasibility Study	\$7,500	\$7,500 HQ Front Apron Repairs	\$200,000 Windows	Windows	\$75,000	\$75,000 HQ Pavement Refinish	\$200,000		
	Utility Truck C-4 (Replacement)	\$165,000	\$165,000 Training Yard Improvements	\$150,000						
Subtotels		\$222,500		\$375,000		\$275,000		\$325,000		\$200.000
LIBRARY	Integrated Telecommunication	\$9,406								
Subtotals		\$9,406		30		80		\$0		\$0
Health Department	Ford Explorer Hybrid	\$54,525								
Subtotals	_	\$54,525		SO		\$0		05		60
INFORMATION TECH	Poice Storage & Server Replacement	\$154,562								
	Town's- Fiber Transfer - 18 Double Potes	\$16,490								
	UPS - Town Hall Server Room	\$20,000								
Subtotals		\$191,052		\$0		0\$		0\$		\$0
POLICE	Police Cruisers (3)	\$206,000	\$206,000 Police Cruisers (3)	\$207,000	\$207,000 Police Cruisers (3)	\$209,000	\$209,000 Police Crulsers(3)	\$195,000	\$195,000 Police Cruisers(3)	\$198,000
	EV Ford Mustang - Police Vehicle	\$64,500								
	Polie Headquaters Computer	\$98,000								
	Police Duty Pistols & Rifles	\$104,000								
Subtotels		\$472,500		\$207,000		\$209,000		\$195,000		\$198.000

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	FY2024		FY2025		FY2026	26	FY2027	727	FY2028	128	
SCHOOL DEPARTMENT	Farley Replace the Boilers	\$398,000	\$398,000 Mulready - Modular Classrooms	\$300,000	\$300,000 Farley - Replace Roof	8800 000					
	Forest Replace the Boilers	\$352,000 Glaze	Forest - Replace Windows Single Glaze	\$440.000							
	District Plubming Repairs/Replacement	\$80,000									
Subtotals		\$830,000		\$740,000		\$800,000	0	80		05	
Total Free Cash:		\$2,831,783		\$3,731,000		\$2,655,000		\$1,940,000		\$0 \$1,468,000	
Borrowing / Debt											
	New Pumper (replacement)	\$850,000	Mouttons Field & Playground \$650,000 Upgrades	\$2,000,000	Wood Park Pavallion Replacement & Music \$2,000,000 Shell Roof	\$400,000	Othe Rec Facility \$400,000 Design & Upgrades	\$250,000	Other Rec Facility \$250,000 Design & Upgrades	\$250,000	
			Station 1 Interior/Exterior Renovations	\$1,500,000	\$1,500,000 New Tower	\$1,750,000	\$1,750,000 Station 2 Renovations		\$500,000 New Pumper	\$850,000	
							Water Tank Replacement	\$3,000,000	\$3,000,000 Well Replacement	\$1,000,000	
Subtotal Borrowing:		\$850,000		\$3,500,000		\$2,150,000		\$3,750,000		\$2,100,000	
Total Capital		\$3,681,783		\$7,231,000		\$4,805,000		\$5,690,000		\$3.568.000	\$24 075 783

# FY 2024 CAPITAL PLAN



**PUBLIC WORKS** 

DEPARTMENT: DPW	
CONTACT: ERIC RYDER	
PROJECT TITLE: ROADWAY PAVING	
PROJECT DESCRIPTION:	
RODWAY PAVING	
PROJECT COST ESTIMATE: \$300,000	
USEFUL LIFE: 30 YEARS	
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):	
Age:	
Mileage:	
Present Value:	
Condition	
DEPARTMENTAL PROJECT PRIORITY RANKING:	
DEI ANTHENTAL I ROJECT I RIORITI RANKING;	

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION

**DEPARTMENT: DPW** 

CONTACT: ERIC RYDER		
PROJECT TITLE: ENVIROMENT & SU	URVEY	
PROJECT DESCRIPTION:  DPW GARAGE AND	FLEET ENVIROMENTAL &SURVEY	
		= = = =
PROJECT COST ESTIMATE: \$60,0	000	
USEFUL LIFE: 3 YEARS		
PRESENT ITEM BEING REPLACED (F	FILL IN IF APPLICABLE):	
Age	_	
Mileage		
Present Value		
Condition		
DEPARTMENTAL PROJECT P	RIORITY RANKING:	

CONTACT: ERIC RYDER							
PROJECT TITLE: FACILITIES - VEHICLE PURCHASE							
PROJECT DESCRIPTION:							
FORD T-150 VAN AWD							
\$2400 included for radio							
PROJECT COST ESTIMATE: \$62,900							
USEFUL LIFE: 10 YEARS							
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):							
Age: NEW							
Age: NEW							
Age: NEW Mileage:							
Age: NEW Mileage: Present Value:							

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION



#### **Estimate**

Date:

10/17/2022

Estimate#

Customer ID:

To:

Town of Hudson Ken Blood 978-729-7685

kblood@townofhudson.org

Salesperson:

Jay Matisko

774-556-2548

PCC

jmatisko@buycmg.com

			in the treatment of the first
ty ltem	# Description	Unit Price	Line Total
1.00 E20	Ford T150 E2C Med Roof 148" WB Long AWD Van		\$ 46,500.00
1.00	Engine: 3.5 V6 Gas Engine		included
1.00 UX	Color: Ingot Silver		included
1.00	Power windows and doors		included
1.00	Ford CoPilot 360		included
1.00	Back up camera		included
1.00	Estimated 2024 model increase		\$ 5,000.00
1.00	Partition with Door		\$ 1,356.00
1.00	Mid Roof Shelving Package Ranger		\$ 3,995.00
2.00	LED IONS (4) front grille Amber		\$ 780.00
2.00	LED Hideaways (2) rear tail Amber		\$ 305.00
1.00	Switch for Lighting on dash		\$ 50.00
1.00	Ventvisors		\$ 125.00
1.00	Weathertech mats front		\$ 145.00
1.00	Shop Supplies		\$ 295.00
1.00	Estimated Equipment increase		\$ 1,500.00

Special Instructions:

Custom or Special Orders are Non-Refundable

Subtotal

60,051.00

This Estimate is for Budgetary Purposes and is Not a Guarantee of Cost for Services.

Sales Tax

Estimate is Based on Current Information From Client About the Project Requirements

**Grand Total** 

\$ 60,051.00

Actual Cost May Change Once Project Elements are Finalized

Thank You For Choosing The Colonial Way!

DEPARTMENT: DPW						
CONTACT: ERIC RYDER						
PROJECT TITLE: FACILITIES - VEHICLE PURCHASE						
PROJECT DESCRIPTION:						
FORD T-150 VAN AWD						
\$2400 included for radio						
PROJECT COST ESTIMATE: \$62,900						
USEFUL LIFE: 10 YEARS						
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):						
Age: NEW						
Mileage:						
Present Value:						
Condition:						
DEPARTMENTAL PROJECT PRIORITY RANKING:						

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION



#### **Estimate**

Date:

10/17/2022

Estimate#

Customer ID:

To:

Town of Hudson Ken Blood 978-729-7685

kblood@townofhudson.org

Salesperson:

Jay Matisko

774-556-2548

PCC

jmatisko@buycmg.com

Qty	Item #	Description	Unit Price	Line Total
1.00	E2C	Ford T150 E2C Med Roof 148" WB Long AWD	Van	\$ 46,500.00
1.00		Engine: 3.5 V6 Gas Engine		included
1.00	UX	Color: Ingot Silver		included
1.00		Power windows and doors		included
1.00		Ford CoPilot 360		included
1.00		Back up camera		included
1.00		Estimated 2024 model increase		\$ 5,000.00
1.00		Partition with Door		\$ 1,356.00
1.00		Mid Roof Shelving Package Ranger		\$ 3,995.00
2.00		LED IONS (4) front grille	Amber	\$ 780.00
2.00		LED Hideaways (2) rear tail	Amber	\$ 305.00
1.00		Switch for Lighting on dash		\$ 50.00
1.00		Ventvisors		\$ 125.00
1.00		Weathertech mats front		\$ 145.00
1.00		Shop Supplies		\$ 295.00
1.00		Estimated Equipment increase		\$ 1,500.00
pecial Instruc	tions:	Custom or Special Orders are Non-Refundable	Subtotal	\$ 60,051.00

60,051.00

Estimate is Based on Current Information From Client About the Project

Sales Tax

**Grand Total** 

Requirements

Actual Cost May Change Once Project Elements are Finalized

Thank You For Choosing The Colonial Way!

This Estimate is for Budgetary Purposes and is Not a Guarantee of Cost for

DEPARTMENT: DPW
CONTACT: ERIC RYDER
PROJECT TITLE: FACILITY ASSESMENT
PROJECT DESCRIPTION:
DPW COMPUTER EQUIPMENT
PROJECT COST ESTIMATE: \$44,000 USEFUL LIFE: 5-7 YEARS
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):
Age
Mileage
Present Value
Condition
<del></del> *
DEPARTMENTAL PROJECT PRIORITY RANKING:
DELINERATE ROUDOL I ROURI I MARIENO.

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION

#### **QUOTE CONFIRMATION**



#### DEAR ERON DILO,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. Click here to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MJTL811	9/20/2021	MONITORS FOR DPW	1636825	\$10,752.00

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP 227u G3 - LED monitor - 27"  Mfg. Part#: 1B9X2AA#ABA  Contract: Massachusetts OFF40 Audio Visual (OFF40)	24	6449521	\$ <del>44</del> 8.00	\$10,752.00

PURCHASER BILLING INFO	SUBTOTAL	\$10,752.00	
Billing Address: TOWN OF HUDSON	SHIPPING		
ERON DILO IT DEPT. 78 MAIN ST	SALES TAX	\$0.00	
HUDSON, MA 01749-2193 Phone: (978) 568-8736	GRAND TOTAL	\$10,752.00	
Payment Terms: Net 30 Days-Govt State/Local			
DELIVER TO	Please remit payments to:  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515		
Shipping Address: TOWN OF HUDSON ERON DILO IT DEPT. 78 MAIN ST HUDSON, MA 01749-2193 Phone: (978) 568-8736 Shipping Method: UPS Ground			

Need /	Assistance? Cl	DW G LLC SALES CONTACT	INFORMATION	MARCH DINES
Dan Palmleri	I	(855) 822-4918	I	dan.palmierl@cdwg.com

\$10,752.00	\$302.02/Month	\$10,752.00	\$345.03/Month
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
EASE OPTIONS			

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

#### Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

#### General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

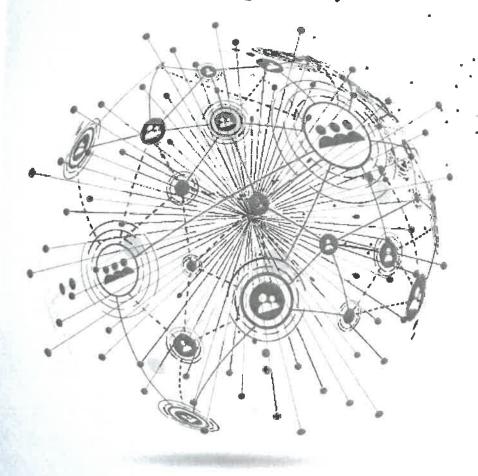
This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at http://www.cdwg.com/content/terms-conditions/oroduct-sales.aspx

For more information, contact a CDW account manager

© 2021 CDW•G LLC 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



#### We have prepared a quote for you



#### SBUY Z2 G8 DPW

Quote # 005263 Version 1 Opportunity: 5155

Prepared for:
Town of Hudson

Eron Dilo edilo@townofhudson.org

Prepared by: Hub Technical Services LLC

Lori Slabine lori@hubtech.com





#### Hardware

Description		Price	Qty	Ext. Price
	HP Z2 G8 Workstation - 1 x Intel Core i7 Octa-core (8 Core) i7-11700 11th Gen 2.50 GHz - 16 GB DDR4 SDRAM RAM - 512 GB SSD - Tower - Black - Windows 10 Pro 64-bit - Intel UHD Graphics 750 Graphics - Serial ATA/600 Controller - 0, 1 RAID Levels - Intel Opt	\$1,414.55	12	\$16,974.60
		S	ubtotal:	\$16,974.60





#### SBUY Z2 G8 DPW

Quote Information:

Quote #: 005263

Delivery Date: 09/07/2021 Expiration Date: 10/05/2021

Version: 1 Delivery Date: 09/07/2021 Prepared for:

Town of Hudson

78 Main Street Hudson, MA 01749

Eron Dilo (774) 239-6512

edilo@townofhudson.org

Prepared by:

**Hub Technical Services LLC** 

Lori Slabine

(508) 238-9887 x 4202 lori@hubtech.com

#### **Quote Summary**

Description	Amount
Hardware	\$16,974.60
Total	\$16.074.60

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

#### Hub Technical Services LLC

#### Town of Hudson

Signature:		Signature:		
Name:	Lori Slabine	Name:	Eron Dilo	
Title:	Sales Account Manager	Date:		
Date:	09/07/2021			





#### Terms & Conditions

#### Statement of Confidentiality

The contents of this document have been developed by HUB Technical Services, LLC. HUB Technical Services, LLC considers the contents of this document to be proprietary and business confidential information where applicable by law. This information is to be used only in the performance of its intended use. This document may not be released to another vendor, business partner or contractor without prior written consent from HUB Technical Services, LLC. Additionally, no portion of this document may be communicated, reproduced, copied or distributed without the prior consent of the client and HUB Technical Services, LLC.

#### **Quotation Terms**

Tax, Freight, Insurance, Delivery, Setup Fees, Cabling and Cabling Services are not included unless specified above. All prices are subject to change without notice. Supply subject to availability.

Terms, Conditions, and Procedures

#### **Change of Scope Procedures**

Should the Client require additional services as a result or adjunct to this project, it will be considered a Change of Scope and will result in additional hours and charges. A Change of Scope agreement form must be signed in order for any additional work to be performed. Upon receipt of a purchase order for the Change of Scope, HUB Technical Services will begin work. The service rate is based on installation during the hours of 8:30 AM-5:30 PM; Monday through Friday.

#### **General Terms**

This proposal is for a fixed price project. Any deviation from the Scope of Work defined in this proposal will result in a change order which may change the price of the project. HUB technical Services, LLC will monitor the progress of the project and notify the Client of any deviations for discussion and approval before implementation.

Client will be invoiced as per Project Milestones.

#### **Payment Terms**

Payment is due within thirty (30) days of original invoice date. Tangible products are invoiced on the initial shipment date; services are invoiced as they are performed or at the milestones defined above or in the project plan if applicable. All invoices will include the description of the item and the work being billed. Complete payment in full is due for each invoice within thirty (30) days of invoice date. Payments that are past due will result in a finance charge of one percent {1%} per month on an unpaid balance (twelve percent {12%} per year) or the maximum allowed by law. Tax, Freight, Insurance, Delivery, Setup Fees, Storage, Cabling, and Cabling Services Not Included. Fixed priced projects are invoiced in full and are not eligible for labor rebate.

#### Terms of Sales for Professional Services

Client will designate primary contact(s) for scheduling installations. Normal service delivery hours are 8:30AM-5:30PM; Monday through Friday. After hours and weekend service will be billed at a higher rate. Travel charges will apply beyond 50 mile radius of Hub Tech's main office. Rates are subject to change with a fifteen-day written notice. Support contracts, support services and related replacement parts may be subject to sales, use or other applicable local taxes and is based on the location to which the parts or services are delivered. Unless otherwise noted, HUB Technical Services, LLC prices does not include taxes. The Client acknowledges it has the responsibility to pay all taxes if applicable.

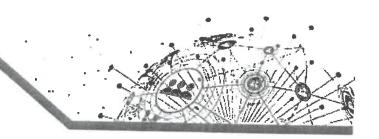
Warranty: 30 days from date of final signoff by client.

Non-Solicit: Should the Client hire any HUB Technical Services employee during the period of this contract or within 12 months of the expiration of the contract, then the Client shall pay HUB Technical Services an amount equivalent to 26 weeks of the employee's salary to recompense HUB Technical Services for its loss.

Delays which occur due to software application related issues will constitute a "Change of Scope" and will be subject to additional labor hours.

**Terms of Sales for Tangible Products** 





Client is responsible for the receipt and safeguarding of all equipment delivered. Client is responsible for judging suitability and appropriateness for any particular purpose. Products, pricing and availability are subject to change without notice. Client understands that HUB Technical Services, LLC is not the manufacturer of the products specified in this proposal and the only warranties offered are those of the manufacturer. All products are sold with the manufacturer's warranty and are covered by their terms. All warranty claims must be submitted directly to the manufacturer. HUB Technical Services, LLC reserves the right to bill and Client agrees to pay for all time spent troubleshooting or repairing equipment under warranty. HUB Technical Services, LLC does not assure compatibility with any existing equipment. HUB Technical Services, LLC shall not be held responsible for any lost time due to DOA, defective or malfunctioning equipment provided by HUB Technical Services, LLC or by others. Product prices do not include set up, installation, configuration or training, unless specifically noted. A quote for these services will be provided upon request. Product totals exclude sales tax and shipping charges which be billed separately. Tax, Freight, Insurance, Delivery, Setup Fees, Storage, Cabling, and Cabling Services Not included unless otherwise stated.

#### Warranty and Disclaimer

Warranty: HUB Technical Services, LLC warrants that the services or equipment provided comply with the statements made within this SOW and for a period of thirty (30) days from the date of signoff.

Limitation of Liability: Notwithstanding any provision contained herein to the contrary, except in case of bodily injury or death where, and then only to the extent that applicable law requires such liability, the maximum liability of HUB Technical Services, LLC to the client, or to any party whatsoever arising out of or in connection with any sale, use, or other application of any product or service delivered to the client hereunder, whether such liability arises from a claim based upon contract, warranty, tort, or otherwise, shall not under any circumstance exceed the actual amount paid by the client for the product or service giving rise to

Disclaimer of Liability: Except in case of bodily injury or death where, and then only to the extent that, applicable law requires such liability, HUB Technical Services, LLC shall not be liable for any of the client's loss of profits (even if they arise as a direct or immediate consequence of the event that generated the damages). Loss of business, loss of use or loss of data, interruption of business, nor for indirect, special, incidental or consequential damages of any kind whether under this agreement of otherwise, even if HUB Technical Services, LLC has been advised of the possibility of such loss and notwithstanding any failure of essential purpose of any limited remedy, in no case will HUB Technical Services, LLC be liable for any representation or warranty made by client, or any agent of the client.

Service provider indemnity: Client agrees to defend, indemnify and hold harmless HUB Technical Services, LLC from and against any and all damages, liabilities, costs, expenses (including reasonable attorney's fees, expert fees and other legal expenses) in connection with any suit, claim or action by any third party against the client or HUB Technical Services, LLC as a result of the actual or alleged negligence, misrepresentation, error or omission on the part of the client or its representatives relating to or concerning the products or support services provided by HUB Technical Services, LLC.

#### Returns

HUB Technical Services, LLC Return Policy is as follows: No returns without an RMA#.

You may return most tangible products only if we are able to return them to our supplier within ten (10) days of your product's shipping date; please refer to the specific details below. All returns require a HUB Technical Return Merchandise Authorization Number (RMA#). We are not responsible for receiving, tracking or crediting any item returned to us without a clearly identifiable RMA# on the packing slip. Many non-discontinued, unopened products may be returned within 10 days of the product's shipping date. Manufacturer return policies vary greatly based on the specific product type. Items must be in original packaging, sealed in as-new condition with the packing slip. Opened computer systems, software, laser printers, inkjet printers and networking equipment are not returnable. Defective merchandise can be returned for repair only to HUB Technical Services, directly to the manufacturer or any authorized service center in your area. In order to return an item, please call 508-238-9887 and contact to our Service Department to obtain a Return Merchandise Authorization Number (RMA#) prior to shipping your product. No returns of any type will be accepted without an RMA#. For faster service, please have the following information available when calling requesting an RMA#: Client name, invoice number or Purchase Order number, serial number and nature of the problem.

HUB Tech, HUB Tech Services and HUB Technical Services are all protected trademarks of HUB Technical Services, LLC

HPE-RENEWALS-US- AVT TS AVT Technology Solutions LLC 8700 S. Price Road Tempe AZ 85284

09/17/2021

Support Account Reference: ARUBA501SG69GPK16V HPE Reference Number: 30598610



#### SIGNATURE AUTHORIZATION METHOD (SAM)

The Signature Authorization Method (SAM) may be used to order Hewlett Packard Enterprise (HPE) Support Services ONLY IF A PURCHASE ORDER IS NOT REQUIRED TO AUTHORIZE SERVICE DELIVERY AND REMIT PAYMENT. This SAM form, including the quotation(s) and governing terms referenced herein shall be referred to collectively as the "Support Agreement." (1) Customer Information:

Company Name

AVT Technology Solutions LLC

Invoice to Address 5350 TECH DATA DR CLEARWATER FL 33760-3122

(2) Contract Information: Unle	ess otherwise notified	all quotes under the AMP ID will be renewed:
I I III E Reference Mumber: 3	0298610	[ ]** AMP ID: AHUB TOWNOHARU
**The englaced Support Account	RUBA501SG69GPK	16V Coverage Period: 02/28/2022 - 02/28/2023
Please check if applicables	int Overview dated 0	9/17/2021 summarizes the quotes contained within the above AMP ID.
a rease cheek if applicable;		
The terms within the asterisks an	oli is open-ended, " phrophyto open order	I service at a sure of
***This Support Agreement is fo	pry only to open-enged or the period stated on I	Support agreements.
12 months. If modifications of the modifications are effective. Custo exercise this right of termination,	e Support Agreement a omer may terminate thi this Support Agreeme	accordance with the underlying business terms prior to the end of the respective are necessary, HPE will notify Customer in writing 60 days before the s Support Agreement within 30 days from receipt of notice. If Customer does not will be continued to the end of the current term with the modification.
[ ] Taxable [ ] Tax Exempt	Exemption #	(Attach copy of exemption certificate)
(4) Required- Billing Frequency	: Do not enclose Payr	nent. Please select one of the following:
Please bill me: []F	re-Pay up front for the	entire coverage term
[ ] Annually		
[] Quarterly (	(Total annual amount r	nust exceed \$2400)
[] Semi-Ann	ually (Total annual ame	ount must exceed \$2400)
[ ] Monthly (	l'otal annual amount m	ust exceed \$2400)
support Account Neterence: ARUBASOISG69GYK16V  **The enclosed Support Account Overview dated 09/17/2021 summarizes the quotes contained within the Please check if applicable:  [] Check here if your authorization is open-ended. *  The terms within the asterisks apply only to open-ended support agreements.  ***This Support Agreement is for the period stated on HPE's quote. It will be extended without modification by months unless one of the parties gives written notice in accordance with the underlying business terms prior to the 12 months. If modifications of the Support Agreement are necessary, HPE will notify Customer in writing 60 day modifications are effective. Customer may terminate this Support Agreement within 30 days from receipt of notic exercise this right of termination, this Support Agreement will be continued to the end of the current term with the extended by consecutive 12-month terms. Re-pricing will occur automatically without further authorization.  (3) Required-Tax Information:  [] Tax Exempt Exemption # (Attach copy of exemption certificate)  (4) Required-Billing Frequency: Dn not enclose Payment. Please select one of the following:  Please bill me:  [] Annually  [] Quarterly (Total annual amount must exceed \$2400)  [] Semi-Annually (Total annual amount must exceed \$2400)  [] Monthly (Total annual amount must exceed \$2400)  [] Monthly (Total annual amount must exceed \$2400)  [] Charge my credit card. Check one:[] Visa [] MasterCard [] American Express  For your protection, please call your HPE Representative with the credit card number.  Cardholder Name (Print)  Cardholder's Signature  Credit Card Invoice-To Address  (5) Required-Service Authorization and Terms and Conditions:  Customer's signature on this form constitutes authorization for HPE to invoice Customer for the HPE support servicustomer and HPE that includes the delivery of Support Services, or if none, the HPE Customer Terms-Support (Customer and HPE that includes the delivery of Support Services, or if none, the HPE Customer Ter	∷[]Visa []MasterCard []American Express	
For your protection, please call you	ır HPE Representative	with the credit card number.
Cardholder Name (Print)		
(5) Required- Service Authorizat	ion and Terms and C	onditions:
Customer's signature on this form of	onstitutes authorization	n for HPE to invoice Customer for the HPE support services, represented in this
Support regreement. This support a	steenfent min de govei	med by the following: i) The purchase agreement grounds in according
Conserved and the print mennies file	e delivery of Support S	SERVICES, Of it none the HPE Customer Terms, Support (CTSDO1), 41.
Authorized Signature	Date	
Printed Name	Title F-mail Addre	nt
(6) Completed form should be reta		Pnone/Fax
Hewlett Packard Enterprise Compan AMS ARUBA TEAM	ıy	
	916-785-4305	
ROSEVILLE, CA 95747	(FAX)	

#### **Support Account Overview**



AMP ID: AHUB TOWNOHARU
Special Terms and Conditions No:

Customer Address: AVT Technology Solutions LLC 8700 S. Price Road

Tempe AZ 85284

**HPE Address:** 

Hewlett Packard Enterprise Company

ROSEVILLE CA 95747

Customer Contact:
HPE-RENEWALS-US- AVT TS
E-mail HPE-RENEWALS-US@techdata.com

HPE Representative: AMS ARUBA TEAM Tel: 916-785-4305 Fax:

E-mail dl-servicerenewals@hpe.com

Please Note: This is a budgetary quotation and prices are subject to change.

This order is governed by the specific agreement referenced below in the comment section. If none is identified, then Hewlett Packard Enterprise's standard terms will apply. Either one is the "Agreement".

Multi-year support renewals are governed by the Exhibit E24 in addition to the Agreement unless otherwise specified.

Standard Terms: www.hpe.com/docs/customerterms

Datasheets: www.hpe.com/info/mktlibrary

Your Support Access Options for Service Agreement Customers:

eManage your service agreement online, visit - https://s360.hpe.com / https://esam.hpe.com

**HPE Support Center** - www.hpe.com/support/hpesc

Please have your Service Agreement ID and Product/Serial available to expedite your support experience.

For Support, please call: 1-800-633-3600

Support Account Reference	Service Agreement ID	Coverage P	eriod To:	Description	Contract Total/USD
ARUBA5018G69GPK16V		02/28/2022	02/28/2023	CAUS00-284258N	713.90
otal Excluding Taxes Town	Of Hudson				713.90
				Summary of Charges Hardware Support Software Support-Labor Total Excluding Taxes	677.60 36.30 <b>713.9</b> 0

Total excludes all taxes. If applicable, taxes will be added at the time of invoicing at the current tax rate. Total price includes all additions, deletions, warranties, discounts and adjustments if applicable. Refer to the detail document for any applicable state & local tax

#### **Support Account Detail**



Special Terms and Conditions No: Your PO Reference: **CCRN Number:** 

**Support Account Reference:** ARUBA501SG69GPK16V

HPE Reference No.: 30598610

**Equipment Address:** Town Of Hudson

1 Municipal Drive Hudson MA 01749 Software Update Address:

Town Of Hudson 1 Municipal Drive Hudson MA 01749

Hardware Contact:

Tanya Dufour

Teí:

Fax:

Software Contact:

Tanya Dufour

Tel: Fax:

Coverage from: 02/28/2022 to: 02/28/2023

Service Agreement ID: For Support, please call: 1-800-633-3600

Please Note: This is a budgetary quote and prices are subject to change.

Description

Serial No.

Coverage Period from:

Qty

1

1

Price/USD

Comment: Reseller: Hub Technical Service LLC

"For detailed information on service deliverables in zoning refer to http://www.HPE.com/partners/us"

H8A01AC

Product No.

HPE Foundation Care NBD Exchange SVC

59.00

\*\*\* Hardware Support \*\*\*

HPE Hardware Replacement Support

Remote HW Diagnosis & Support Advance Product Exchange Next Cov Day Onsite Shipment Customer Delivers to RepairCtr HPE Ships to Customer Site 24 Hours, Day 1-7

J9821A	Aruba 5406R zl2 Switch	SG60G4901Q	
J9993A	Aruba 8p 1G/10GbE SFP+ v3 zl2 Mod	SG69GPK16V	
J9993A	Aruba 8p 1G/10GbE SFP+ v3 zl2 Mod	SG69GPK19F	
J9986A	Aruba 24p 1000BASE-T PoE+ v3 zl2 Mod	SG6BGPB24D	
J9986A	Aruba 24p 1000BASE-T PoE+ v3 zl2 Mod	SG6BGPB1D7	
J9986A	Aruba 24p 1000BASE-T PoE+ v3 zl2 Mod	SG6BGPB1XZ	
J9986A	Aruba 24p 1000BASE-T PoE+ v3 zl2 Mod	\$G6BGPB1VH	]

<sup>\*\*\*</sup> Software Support \*\*\*

**HPE Software Technical Unlimited Support** 

SW Technical Support SW Electronic Support 24 Hrs Std Office Days 24 Hrs Day 6



#### Special Terms and Conditions No: Your PO Reference: CCRN Number:

Product No.	Description	Serial No.	Coverage I	eriod to:	Qty	Price/USD
	24 Hrs Day 7					
	Holidays Covered					
	Standard Response					
J9821A	Aruba 5406R zl2 Switch	SG60G4901Q			1	
	HPE Software Updates SVC					
	License to Use & SW Update	es				
	HPE Recommended SW Upo	d Method				
	HPE Recommended Doc Up	d Method				
J9821A	Aruba 5406R zl2 Switch	\$G60G4901Q			1	
		Summary of Charges				
		Hardware Support				56.00
		Hardware Support Tax MA				0.00
		Software Support-Labor				3.00
		Software Support-Labor Tax MA				0.00
		TOTAL INCLUDING TAX				59.00

Taxes have been added at current rate, however, tax rates will be those in effect at the time of invoicing. Total price includes all additions, deletions, warranties, discounts and adjustments if applicable.

# Payment Schedule as of 09/17/2021

# AMP ID: AHUB TOWNOHARU

Settlement Period from: From:

Support Account Reference

Applicable tax to be added to the invoice.

Page 4 / 4

Print Date 09/17/2021

Price in USD.

**DEPARTMENT: DPW** 

CONTACT: ERIC RYDER PROJECT TITLE: STORMWATER - VEHICLE PURCHASE
PROJECT DESCRIPTION:
FORD F150 4X4
_\$2400 included for radio
PROJECT COST ESTIMATE: \$53,000 USEFUL LIFE: 10 YEARS
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):
Age: NEW Mileage:
Present Value:
Condition:
DEPARTMENTAL PROJECT PRIORITY RANKING:



#### **Estimate**

Date:

10/26/2022

Estimate#
Customer ID:

To:

Town of Hudson Kenny Blood 978-562-9333

kblood@townofhudson.org

Salesperson:

**Jay Matisko** 

774-556-2548

imatisko@buycmg.com

PCC

		100			<u>imatisko@buyci</u>
lty	Item #	Description		Unit Price	Line Total
1.00	X1E	Ford F150 Ext Cab 4X4 145" WB		\$37,245.00	\$37,245.00
1.00	JS	Color: Iconic Silver		included	included
1.00		Engine: 3.3 Gas engine		included	included
1.00		Dark slate cloth seats		included	included
1.00		Estimated model increase		\$3,000.00	\$3,000.00
1.00	53A	Trailer package		\$1,325.00	\$1,298.50
1.00	96W	Spray in Bedliner		\$595.00	\$583.10
1.00	18B	Running Boards		\$250.00	\$245.00
1.00	CMG	Cab Barn doors, tool box, windows Silver			\$5,188.00
2.00	CMG	LED IONS (4) front grille	Amber		\$710.00
2.00	CMG	LED Hideaways (2) rear tail	Amber		\$250.00
2.00	CMG	LED IONS (2) rear under Tailgate	Amber		\$355.00
1.00	CMG	Switch for Lighting on dash			\$50.00
1.00	CMG	Ventvisors			\$125.00
1.00	CMG	Weathertech mats front			\$145.00
1.00	CMG	Shop Supplies			\$295.00
1.00		Estimated Equipment increase			\$1,200.00
		Cap Spec			
		A.R.E DCU			
Mayor et al.		23 in no rack			
		Custom paint (need code )			
		Front picture window solid			
		Side doors both sides			
		Tool boxes both sides			
		Barn doors with glass			
		Third brake light			
		Back-up camera with harness			
		Installed			

Special Instructions:

Custom or Special Orders are Non-Refundable

Subtotal

50,689.60

This Estimate is for Budgetary Purposes and Is Not a Guarantee of Cost for Services.

Sales Tax

DEPARTMENT: DPW
CONTACT: ERIC RYDER
PROJECT COST ESTIMATE: \$45,000
FORD RANGER 4X4
PROJECT COST ESTIMATE: \$45,000
USEFUL LIFE: 10 YEARS
·
•
Condition: Fan
DEPARTMENTAL PROJECT PRIORITY RANKING:

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION



#### **Estimate**

Date:

10/17/2022

Estimate#

Customer ID:

To:

Town of Hudson Kenny Blood 978-562-9333

kblood@townofhudson.org

Salesperson:

Jay Matisko

774-556-2548

Qty	Item#	Description		Unit	Price	Line Total	
1.00	R4F	Ford Ranger Crew cab 4X4			\$32,095.00	\$32,095.00	
1.00	JS	Color: Iconic Silver			included	included	in the
1.00		Engine 2.3 Eco boost			included	included	
1.00		Ebony cloth seats			included	included	
1.00		Estimated 2024 model increase		\$	3,000,00	\$3,000.00	0
1.00	53R	Trailer package			\$495.00	\$485.10	
1.00	868	Spray in Bedilner			\$495.00	\$485.10	
1.00	67F	Power Equipment group			\$355.00	\$347.90	
1.00	18Y	Running Boards		\$	695.00	\$681.10	
1.00	CMG	Leer cab Barn doors,tool box,windows Si	lver see spec	and the second		\$4,695.00	
2.00	CMG	LED IONS (4) front grille	Amber			\$710.00	
2.00	CMG	LED Hideaways (2) rear tail	Amber			\$250.00	
2.00	CMG	LED IONS (2) rear under Tailgate	Amber		disconnected.	\$355.00	
1.00	CMG	Switch for Lighting on dash				\$50.00	
1.00	CMG	Ventvisors				\$125.00	
1.00	CMG	Weathertech mats front		The same of the sa		\$145.00	
1.00	CMG	Shop Supplies				\$295.00	
1.00		Estimated Equipment increase				\$995.00	
		Cab Spec					
		2023 Ford Ranger crew cab with	a 5 foot bed .		the second second		
		23 in high				1	
		Custom paint (need code)					
		Solid picture window front					
- Pro-American		Side doors both side					
		Tool boxes both side				1	
		Barn doors with glass					
		Third brake light					
		Back-up camera					
		Installed					

Special Instructions:

Custom or Special Orders are Non-Refundable

Subtotal

44,714.20

PROJECT DESCRIPTION:	
FORD RANGER 42	X4
PROJECT COST ESTIMATE: \$45,000	
USEFUL LIFE: 10 YEARS	
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):	
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE): Age: 2013	
Age: 2013	

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION



PCC

### **Estimate**

Date:

10/17/2022

Estimate# **Customer ID:** 

To:

**Town of Hudson** Kenny Blood 978-562-9333

kblood@townofhudson.org

Salesperson:

Jay Matisko

774-556-2548

imatisko@buvcma.com

A-100 - K-100	F SA CATA	AND REPORT OF THE PARTY OF THE	THE RESERVE THE PERSON			matisko@buyci
ty	Item #	Description	CEPLEN.	Unit F	rice	Line Total
1.00	R4F	Ford Ranger Crew cab 4X4			\$32,095.00	\$32,095.00
1.00	JS	Color: Iconic Silver			included	included
1.00		Engine 2.3 Eco boost			included	included
1.00		Ebony cloth seats			included	included
1.00		Estimated 2024 model increase		\$	3,000.00	\$3,000.00
1.00	53R	Trailer package			\$495.00	\$485.10
1.00	868	Spray in Bedliner			\$495.00	\$485.10
1.00	67F	Power Equipment group			\$355.00	\$347.90
1.00	18Y	Running Boards		\$	695.00	\$681.10
1.00	CMG	Leer cab Barn doors, tool box, windows S	lver see spec			\$4,695.00
2.00	CMG	LED IONS (4) front grille	Amber			\$710.00
2.00	CMG	LED Hideaways (2) rear tail	Amber			\$250.00
2.00	CMG	LED IONS (2) rear under Tailgate	Amber			\$355.00
1.00	CMG	Switch for Lighting on dash				\$50.00
1.00	CMG	Ventvisors				\$125.00
1.00	CMG	Weathertech mats front				\$145.00
1.00	CMG	Shop Supplies				\$295.00
1.00		Estimated Equipment Increase				\$995.00
		Cab Spec				
		2023 Ford Ranger crew cab with	a 5 foot bed .			
		23 in high				
		Custom paint (need code)				
		Solid picture window front				
		Side doors both side				
		Tool boxes both side				
		Barn doors with glass				
		Third brake light				
		Back-up camera				
		Installed				

Special Instructions:

Custom or Special Orders are Non-Refundable

Subtotal

44,714.20

\$

DEPARTMENT: DPW	
CONTACT: ERIC RYDER	
PROJECT TITLE: WATER- VEHICLE REPLACEMENTS	
PROJECT DESCRIPTION:	
FORD RANGER 4X4	
	_
	_
	_
PROJECT COST ESTIMATE: \$45,000	
JSEFUL LIFE: 10 YEARS	
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):	
Age: 2009	
Mileage: 124,558	
Present Value: \$1,000	
Condition: Fair	
DEPARTMENTAL PROJECT PRIORITY RANKING:	

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION



### **Estimate**

Date:

10/17/2022

Estimate#

Customer ID:

To:

Town of Hudson Kenny Blood 978-562-9333

kblood@townofhudson.org

Salesperson:

Jay Matisko

774-556-2548

ty	Item #	Description	1, 318 500	Unit	Price	Line Total	
1.00	R4F	Ford Ranger Crew cab 4X4			\$32,095.00	\$32,095.00	
1.00	JS	Color: Iconic Silver		The other	included	included	U59
1.00		Engine 2,3 Eco boost			included	included	
1.00		Ebony cloth seats			included	included	
1.00		Estimated 2024 model increase		\$	3,000.00	\$3,000.00	
1.00	53R	Trailer package			\$495.00	\$485,10	
1,00	865	Spray in Bedliner			\$495.00	\$485.10	
1.00	67F	Power Equipment group			\$355.00	\$347,90	
1.00	18Y	Running Boards		\$	695.00	\$681.10	16
1.00	CMG	Leer cab Barn doors,tool box,windows Si	lver see spec		A diversion of	\$4,695.00	
2.00	CMG	LED IONS (4) front grille	Amber			\$710.00	
2.00	CMG	LED Hideaways (2) rear tail	Amber			\$250.00	
2.00	CMG	LED IONS (2) rear under Tailgate	Amber			\$355.00	
1.00	CMG	Switch for Lighting on dash				\$50.00	
1.00	CMG	Ventvisors				\$125.00	
1.00	CMG	Weathertech mats front				\$145.00	
1.00	CMG	Shop Supplies				\$295.00	
1.00		Estimated Equipment increase		Toping and the state of the sta		\$995.00	
territ geritori referan		Cab Spec		Brande B = sensy pumper to			
		2023 Ford Ranger crew cab with	a 5 foot bed .				
		23 in high					
		Custom paint (need code)					
		Solid picture window front					
		Side doors both side					
		Tool boxes both side				1	
		Barn doors with glass					
		Third brake light					
		Back-up camera					
		Installed			all the second s		

Special instructions:

Custom or Special Orders are Non-Refundable

Subtotal

44,714.20

**DEPARTMENT: DPW** 

CONTACT: E	RIC RYDER
PROJECT TITL	E:EV CHARGING INFRASTRUCTURE
PROJECT DES	CRIPTION:
EL	ECTRIC VEHICLE CHARGING INFRASTRUCTURE
PROJECT COS USEFUL LIFE:	T ESTIMATE: \$30,000 3 YEARS
PRESENT ITEM	M BEING REPLACED (FILL IN IF APPLICABLE):
Present Value	<u> </u>
Condition	
	NTAL PROJECT PRIORITY RANKING:



September 17th, 2022 Eric Ryder Town Of Hudson MA 1 Municipal Dr, Hudson, MA 01749 RE: Hudson MA DPW **Quote 22366** 

Voltrek is pleased to provide the following pricing and information for one (1) Chargepoint CPF50 at the above referenced project. This project qualifies for the MassEVIP Fleet Program. Estimated grant rebates can be found below the Quote section. Please see MassEVIP program details attached below.

### Quote

Item	Unit Price	Qty	Amount
EVSE			
CPF50-L18-PEDMNT-CMK6-Dual*  Dual Port, Pedestal Mount, 50A, Type 1, Cable 18', Single Phase Charger with 6' Cable Management Kit. Unit ships in 6 separate boxes. See invoice or packing slip for details.	\$5,930.00	1	\$5,930.00
Voltrek 2022 Discount & Site Validation Fee Waived W/ Assure 5 1st year of cloud services are provided free by Voltrek.	-\$1,060.00	1	-\$1,060.00
CPGW1-LTE Gateway Required for CPF installations.	\$0.00	1	\$0.00
CPCLD-POWER-1  1yr Prepaid Power Cloud Plan	\$230.00	2	\$460.00
CPF-ACTIVE Fleet Application Only - Initial Station Activation & Configuration Service	\$100.00	1	\$100.00
CPF-ASSURE5 5yr Prepaid Assure Plan	\$710.00	1	\$710.00
CPSUPPORT-SITEVALID  Required by ChargePoint for Assure Purchase	\$600.00	1	\$600.00
Shipping* Per station	\$250.00	1	\$250.00
Installation			
Bolt Down Installation*	\$1,200.00	1	\$1,200.00



Tax (EXEMPT) \$0.00

Total Project Cost \$8,190.00

LESS ESTIMATED MASSEVIP GRANT AWARD:

-\$4,428.00

\* Denotes eligible items for MassEVIP (60% of eligible costs \$7,380)

ESTIMATED NET PROJECT COST:

\$3,762.00

Note: This constitutes our best effort estimation only. When Accepting this quote, it is for the total project cost above.

### Scope of Work

- Supply, assembly and bolt down station.
- Activation (broken out above) of EV Charging Station(s).
   <u>Complimentary Voltrek service (no fee):</u>
- Program, and test stations.
- Assist with grant applications and payment request submissions.
- Client onboarding and software training

Note: All make-ready to be provided by the Town of Hudson and costs not included in this quote.



### Network Multi-Year Pricing (if alternative term selected, substitute for price in quote)

Multi-Year Term Options	Price
CPCLD-POWER1 - One Year Prepaid Power Cloud Plan (Per Port)	\$230.00
CPCLD-POWER2 - Two Year Prepaid Power Cloud Plan (Per Port)	\$440.00
CPCLD-POWER3 - Three Year Prepaid Power Cloud Plan (Per Port)	\$620.00
CPCLD-POWER4 - Four Year Prepaid Power Cloud Plan (Per Port)	\$775.00
CPCLD-POWER5 - Five Year Prepaid Power Cloud Plan (Per Port)	\$925.00

### ChargePoint Assure Program

ASSURE is ChargePoint's extended warranty program; The Assure Program includes 24/7 monitoring, parts, and onsite labor to repair or replace any manufacturing defects. The standard one-year warranty is parts only. A site validation is required to purchase Assure.

	Price
Site Validation Allows for the purchase of Assure, Waived w/ 5 year Assure purchase and with Voltrek installation services	\$600.00
Assure Terms (if alternative term selected, substitute for price in quote)	
ASSURE 1 year \$210/year/station	\$210.00
ASSURE 2 years \$185/year/station	\$370.00
ASSURE 3 years \$178/year/station	\$535.00
ASSURE 4 years \$173/year/station	\$695.00
ASSURE 5 years \$142/year/station	\$710.00



### Voltrek Preventative Service and Maintenance

Voltrek is pleased to offer its customers a Preventative Service & Maintenance Program. This program offers the following services:

- Quarterly visits to clean, inspect and test units using J1772 tools
- Active monitoring of stations functionality via ChargePoint software interface
- Provide support services, on site, within twenty-four (24) hours. Diagnostic included, all other labor charges on an hourly basis, at Voltrek's then current rates with travel time at half-rate
- Cancellable at any time

Single station, annual cost (billed quarterly): \$1200 (billed \$300 per quarter)

Add additional stations at the same location: \$300 per additional station, per year

Not available in some areas. Price applies to locations within 100 miles of Boston MA.

Contact Voltrek to request price and availability outside of that area

### Warranty

ChargePoint EVSE comes with a standard 1-year parts only warranty; there is an option to "Validate" the installation, which allows for the purchase of their "Assure" Extended Warranty program. Important- ChargePoint requires installation to be completed by a ChargePoint certified installer or all warranties are voided.

### **Communication Requirements**

ChargePoint stations rely on a cellular connection to communicate with the Chargepoint network and send data. A Verizon, T-Mobile, or AT&T 4G/LTE signal is required at the site for the stations to function.

#### Voltrek

Is a small business enterprise specializing in planning, installing, and servicing commercial charging station projects. We have been in business for 12 years and offer a full scope of turnkey services to meet your EV Charger needs. Voltrek has installed more than 3500 charging stations to date and is DBE & WBE certified. Voltrek is on the Commonwealth of Massachusetts OSD contract VEH102.



#### terms

Project will be billed net 30 from date of equipment shipping. Quote is subject to change at any time due to global supply-chain issues.

Please contact me with any questions and thank you for considering Voltrek.

Sincerely, Austin Adams Account Manager VOLTREK, LLC. 603-553-2336

TO ACCEPT CONTRACT PLEASE COMPLETE BELOW AND RETURN TO VOLTREK. IF YOU WANT TO MODIFY OR ADD ITEMS PLEASE REQUEST VIA EMAIL AND AN UPDATED QUOTE WILL BE SENT.

NAME:		
DATE:		
SIGNATURE:		



September 19th, 2022 Eric Ryder Town of Hudson MA 1 Municipal Dr, Hudson, MA 01749 RE: Hudson MA Police Department Quote 22367

Voltrek is pleased to provide the following pricing and information for one (1) Chargepoint CPF50 at the above referenced project. This project qualifies for the MassEVIP Fleet Program. Estimated grant rebates can be found below the Quote section. Please see MassEVIP program details attached below.

### Quote

Item	Unit Price	Qty	Amount
EVSE			
CPF50-L18 WALLMNT-CMK6* Single Port, Wall Mount, 50A, Type 1, Cable 18', Single Phase Charger. Unit ships in 3 separate boxes. See invoice or packing slip for details.	\$3,355.00	1	\$3,355.00
Voltrek 2022 Discount & Site Validation Fee Waived W/ Assure 5 1st year of cloud services are provided free by Voltrek.	-\$1,060.00	1	-\$1,060.00
CPGW1-LTE Gateway Required for CPF installations.	\$0.00	1	\$0.00
CPCLD-POWER-1  1yr Prepaid Power Cloud Plan	\$230.00	2	\$460.00
CPF-ACTIVE Fleet Application Only - Initial Station Activation & Configuration Service	\$100.00	1	\$100.00
CPF-ASSURE5 5yr Prepaid Assure Plan	\$710.00	1	\$710.00
CPSUPPORT-SITEVALID Required by ChargePoint for Assure Purchase	\$600.00	1	\$600.00
Shipping*	\$250.00	1	\$250.00
Installation			
Bolt Down Installation*	\$1,200.00	1	\$1,200.00
	Tax (EXE	MPT)	\$0.00



Total Project Cost \$5,615.00

### LESS ESTIMATED MASSEVIP GRANT AWARD:

-\$2,883.00

\* Denotes eligible items for MassEVIP (60% of eligible costs \$4,805)

### **ESTIMATED NET PROJECT COST:**

\$2,732.00

Note: This constitutes our best effort estimation only. When Accepting this quote, it is for the total project cost above.

### Scope of Work

- Supply, assembly and bolt down station.
- Activation (broken out above) of EV Charging Station(s).

### Complimentary Voltrek service (no fee):

- · Program, and test stations.
- Assist with grant applications and payment request submissions.
- Client onboarding and software training

Note: All make-ready to be provided by the Town of Hudson and costs not included in this quote.



### Network Multi-Year Pricing (if alternative term selected, substitute for price in quote)

Multi-Year Term Options	Price
CPCLD-POWER1 - One Year Prepaid Power Cloud Plan (Per Port)	\$230.00
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Site Validation Allows for the purchase of Assure. Waived w/ 5 year Assure purchase and with Voltrek installation services	\$600.00
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ASSURE 1 year \$210/year/station	\$210.00
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- Cancellable at any time

Single station, annual cost (billed quarterly): \$1200 (billed \$300 per quarter)

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### **Communication Requirements**

ChargePoint stations rely on a cellular connection to communicate with the Chargepoint network and send data. A **Verizon, T-Mobile, or AT&T 4G/LTE signal** is required at the site for the stations to function.

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Is a small business enterprise specializing in planning, installing, and servicing commercial charging station projects. We have been in business for 12 years and offer a full scope of turnkey services to meet your EV Charger needs. Voltrek has installed more than 3500 charging stations to date and is DBE & WBE certified. Voltrek is on the Commonwealth of Massachusetts OSD contract VEH102.



#### *ierms*

Project will be billed net 30 from date of equipment shipping. Quote is subject to change at any time due to global supply-chain issues.

Please contact me with any questions and thank you for considering Voltrek.

Sincerely, Austin Adams Account Manager VOLTREK, LLC. 603-553-2336

TO ACCEPT CONTRACT PLEASE COMPLETE BELOW AND RETURN TO VOLTREK. IF YOU WANT TO MODIFY OR ADD ITEMS PLEASE REQUEST VIA EMAIL AND AN UPDATED QUOTE WILL BE SENT.

NAME:		
DATE:		
SIGNATURE:		

### Cardinale Electric Co.

MASTER ELECTRICIAN LIC. #21264 LIGHT • POWER • HEAT 6 COLBURN CIRCLE HUDSON, MA 01749 (978) 562-5233 • cardinale.electric@yahoo.com

233 cardinale.electric@yahoo.com

1udson DPW



10/28/22

Town of Hudson DPW Municipal Drive Hudson, MA 01749

### Work proposed:

- Install over 200' of underground piping (Schedule 80 under parking lot) from electric pole to corner of lot for a single phase 100A meter with attached load-center
- Install Ground rods, and ground, for service and at pole
- Pull in wire from pole to new load-center location
- Make up load-center connections
- Install 50A 2Pole breaker in load-center
- From the bottom of load-center side, leave a ¾" LFMC Whip with #8THHN
- Install piping in Police garage to end wall
- Exit and install NEMA 3R enclosure outside. Leave a ¾" LFMC Whip with #8THHN
- Install 50A breaker and make up connections

Estimated Stock	\$3,958.21
Estimated Labor	\$2,240.00
Estimated Cost	\$6,198,21

- If schedule 40 PVC is used, then encased in concrete, a deduction of \$330 will be applied.
- This price does not take in consideration of any increase in stock from inflation after 30days from the above date.
- This price does not include building the service board needed to mount the parking lot meter/panel.
- This price does not include any additional piping is required to reach charging stations other than a flexible whip

DEPARTMENT: DPW
CONTACT: ERIC RYDER
PROJECT TITLE: VEHICLE REPLACEMENT
PROJECT DESCRIPTION:
FORD 150 LIGHTNING EV
PROJECT COST ESTIMATE: \$58,000
USEFUL LIFE: 10 YEARS
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):
Age: 2010
Mileage: 99,436
Present Value: \$1,000
Condition: FAIR
DEPARTMENTAL PROJECT PRIORITY RANKING:

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION



### **Estimate**

Date:

10/26/2022

Estimate#

Customer ID:

To:

**Town of Hudson** Kenny Blood 978-562-9333

kblood@townofhudson.org

Salesperson:

Jay Matisko

774-556-2548

imatisko@buvcmg.com

PCC

~	100				matisko@buyc
lty	Item #	Description		Unit Price	Line Total
1.00	X1E	Ford F150 Ext Cab 4X4 145" WB		\$37,245.00	\$37,245.00
1.00	JS	Color: Iconic Silver		included	included
1.00		Engine: 3.3 Gas engine		included	included
1.00		Dark slate cloth seats		included	included
1.00		Estimated model increase		\$3,000.00	\$3,000,00
1.00	53A	Trailer package		\$1,325.00	\$1,298.50
1.00	96W	Spray in Bedliner		\$595.00	\$583.10
1.00	18B	Running Boards		\$250,00	\$245.00
1.00	CMG	Cab Barn doors, tool box, windows Silver			\$5,188.00
2.00	CMG	LED IONS (4) front grille	Amber		\$710.00
2.00	CMG	LED Hideaways (2) rear tail	Amber		\$250.00
2.00	CMG	LED IONS (2) rear under Tailgate	Amber		\$355.00
1.00	CMG	Switch for Lighting on dash			\$50.00
1.00	CMG	Ventvisors			\$125.00
1.00	CMG	Weathertech mats front			\$145.00
1.00	CMG	Shop Supplies			\$295.00
1.00		Estimated Equipment increase			\$1,200.00
		Cap Spec			
		A.R.E DCU			
		23 in no rack			
		Custom paint (need code )			
		Front picture window solid			
		Side doors both sides			
		Tool boxes both sides			
		Barn doors with glass			
		Third brake light			
		Back-up camera with harness			
		Installed			

Special Instructions:

Custom or Special Orders are Non-Refundable

Subtotal

50,689.60

This Estimate is for Budgetary Purposes and is Not a Guarantee of Cost for

Sales Tax

DEPARTMENT: DPW							
CONTACT: ERIC RYDER							
PROJECT TITLE: VEHICLE REPLACEMENT							
PROJECT DESCRIPTION:							
FORD 150 LIGHTNING EV							
PROJECT COST ESTIMATE: \$58,000							
USEFUL LIFE: 10 YEARS							
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):							
Age: 2008							
Mileage: 109,781							
Present Value: \$1,000							
Condition: FAIR							
DEPARTMENTAL PROJECT PRIORITY RANKING:							

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION



### **Estimate**

Date:

10/17/2022

Estimate#

Customer ID:

To:

Town of Hudson Ken Blood 978-729-7685

kblood@townofhudson.org

Salesperson:

Jay Matisko

774-556-2548

		PCC			jma	tisko@buycmg.co
Qty	Item #	Description		Unit Price	Line	Total
1.00	W1E	Ford F150 Crew Cab 145" WB Lightning 1	10A trim		\$	43,655.00
1.00	99L	Engine Dual eMotor			-	included
1.00	JS	Color: Iconic Silver Metallic				included
1.00	VS	Dark Slate Vinyl seats				included
1.00		Estimated 2024 model increase			\$	5,000.00
1.00		Tonneau cover			\$	1,695,00
1.00		Extendo bed Contractor grade slide out pla	tform		\$	3,390.00
1.00		Spray In Liner			\$	645.00
2.00		LED IONS (4) front grille	Amber		\$	780.00
2.00		LED Hideaways (2) rear tail	Amber		\$	305.00
2.00		LED IONS (2) rear under Tailgate	Amber		\$	390.00
1.00		Switch for Lighting on dash			\$	50.00
1.00		Ventvisors			\$	125.00
1.00		Weathertech mats front			\$	145.00
1.00		Shop Supplies			\$	295.00
1.00		Estimated Equipment increase			\$	1,500.00
					\$	-
					\$	-
		OPTIONS: Pro Power Onboard \$1200			\$	
		Tailgate step with Work Surface \$430			-	
					\$	-
ecial instruc	tions:	Custom or Special Orders are Non-Refundable		Subtotal	\$	57,975.00
		This Estimate is for Budgetary Purposes and Is N Services.	ot a Guarantee of Cost for	Sales Tax		
		Estimate is Based on Current Information From C Requirements	lient About the Project	Grand Total	\$	57,975.00

Thank You For Choosing The Colonial Way!

**DEPARTMENT: DPW** 

CONTACT: ERIC RYDER
PROJECT TITLE: EQUIPMENT REPLACEMENTS
PROJECT DESCRIPTION:
SIDEWALK TRACTOR
PROJECT COST ESTIMATE: \$188,000
USEFUL LIFE: 20 YEARS
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):
Age: 2000
Hours: 9784
Present Value
Condition
DEPARTMENTAL PROJECT PRIORITY RANKING:

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION

PROJECT TITLE: EQUIPMENT REPLACEMENTS  PROJECT DESCRIPTION: SIDEWALK TRACTOR
PROJECT DESCRIPTION:SIDEWALK TRACTOR
SIDEWALK TRACTOR
SIDEWALK TRACTOR
PROJECT COST ESTIMATE: \$188,000
USEFUL LIFE: 20 YEARS
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):
Age: 2000
Hours: 9784
Present Value
Condition
DEPARTMENTAL PROJECT PRIORITY RANKING:



Office: 978.454.3320 • Fax: 978.454.3325 61 Silva Lane, Dracut, MA 01826 • www.EquipmentEast.com

Bill To: Hudson, Town of - Public Works Ken Blood 1 Municipal Drive Hudson, MA 01749

### **QUOTE - DO NOT PAY**

Quote: 01-28503 Date: 10/20/2022 PO: FAC116 CX75 **CustId: HUDSON MA** 

Cust Email:

rcardillo@townofhudson.org

Phone:

(978) 562-9333 x 319

Salesperson:

**JFleming** 

User:

**Chris Thomas** 

Ship To:

Hudson, Town of - Public Works

Quote prepared using Massachusetts State Contract - FAC116

All prices quoted are subject to accuracy review and credit approval. Manufacturer reserves the right to extend, modify, or discontinue programs at any time without notice. Quote is valid for sales closed and delivered by the end of the month. Quoted prices and payments do not include any applicable taxes

item	Type	Description	Qty	Tax	Price	Discount	Net Price
CX75	QU	Multihog CX75	1,0000		\$95,040.00		
	MH - Articulated sidewalk tractor						
		697-1007: Reversing camera			\$1,449.89		
		697-1013: Variable fan			\$4,971.65		
		697-1017; Front Mechanical PTO 1000 RPM			\$6,149.14		
		697-1020: 0-100 L/M (0-26.4 gpm) to front			\$4,034.38		
		697-1025: Tee Connection to rear			\$523.35		
		697-1027: 2 x DA valves to front and 1 x DA valve to rear			\$1,741.57		
		697-1030: Hydraulic tipping rear			\$2,264.91		
		697-1031: Hydraulic rotation with radial floation of front linkage			\$1,278,31		
		697-1034: Hydraulic cab tilt			\$1,823,08		
		697-1035: LED amber flasher lights (set of 4)			\$641.29		
	697-1036: Heated seat- heated base and back support			\$870.80			
	697-1038: Heated windscreen			\$1,878.85			
		697-1048: Standard orange RAL2011 panels			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
		697-1051: Combined cab heating & air conditioning			\$3,193.77		
		697-1053: 2 LED worklights (front)			\$418.23		
		697-1054: 2 LED worklights (rear)			\$418.23		
		697-1061: CX SD Traction Control			\$3,481.02		
		697-1076: Cab doors with one sliding window			\$1,387.69		
		697-1083: High temp water hose running front to rear			\$857.12		
		697-1099: Intermidiate mud guards			\$697.03		
		697-1101: 4 x DA lever valve block with float			\$2.217.72		
		697-1125: 100 litre (26.4 gal) tee connection from front to rear			\$754,97		
		697-1133: Standard drive			4101001		
		697-1134: Standard 3500 kg (7,716 lbs) gross vehicle weight					
		697-1137: Mechanical top link (standard)					
		697-1155: Side guard protection kit			\$761.41		
		697-1191 + 697-1192: Roof guard protection kit with lights			\$1,850,96		



Office: 978.454.3320 • Fax: 978.454.3325 61 Silva Lane, Dracut, MA 01826 • www.EquipmentEast.com

Bill To: Hudson, Town of - Public Works Ken Blood 1 Municipal Drive Hudson, MA 01749

### **QUOTE - DO NOT PAY**

Quote: 01-28503 Date: 10/20/2022 PO: FAC116 CX75 Custld: HUDSON MA

Cust Email:

rcardillo@townofhudson.org (978) 562-9333 x 319

Phone:

Salesperson: User:

**JFleming** Chris Thomas

Ship To: Hudson, Town of - Public Works

	697-1206: BFG All Terrain LT245/75/16 tyres		\$4 495 36	
	• •		<b>\$207,00</b>	
			\$6 666 67	
	T		· •	
	•			
			(4:0,002,00)	\$140,862,20
OII		1 0000	<b>\$0.00</b>	\$14U,002.ZU
QU.		1.0000	<b>\$0.00</b>	
	•		6200 00	
			•	
	*			
	n •			
			(\$44.33)	\$589.00
OU.		4 0000	\$4 E00 20	\$509.00
QU		1.0000	\$ <del>4</del> ,500.20	
			tere er	
	•		•	
			(4010.01)	\$4,967.63
ΔU		4 0000	EE 422 D2	\$4,301.03
QU		1.0000	\$0,433.33	
			\$200.00	
	-		•	
	•		•	
			(4008.80)	\$7,173.95
OII		4 0000	\$4.4.400 DC	ψ1,113,33
QU		1.0000	\$ 14, 100.50	
			\$800.00	
			•	
	·		******	
			(\$1,072.30)	\$14,249.73
OII		4 0000	67 954 AA	\$ 14,248.73
QU		1.0000	\$7,00 <del>4.0</del> 0	
			\$800.00	
	•		•	
	QU	OTH - 2 Low profile amber beacons, rear corners 2832APLM: 2 low profile amber beacons 801-0003: DIN socket Freight: Setup: Line Discount: 7.00% Total LPAB-2 QU Metec DB75-5 OTH - 1/2 yard dump body Freight: Setup: Line Discount: 7.00% Total DB75-5 QU Metec DS44-27 OTH - 1/3 yard drop spreader Freight: Setup: Line Discount: 7.00% Total DB44-27 QU Metec SB50-1 OTH - 50" box snowblower with 2 augers Freight: Setup: Line Discount: 7.00% Total SB50-1	697-1211: Belly pan kit 697-2198: Left hand traffic headlights Freight: Setup: Line Discount: 7.00% Total CX75  QU Multihog LPAB-2 1.0000 OTH - 2 Low profile amber beacons, rear corners 2832APLM: 2 low profile amber beacons 801-0003: DIN socket Freight: Setup: Line Discount: 7.00% Total LPAB-2  QU Metec DB75-5 OTH - 1/2 yard dump body Freight: Setup: Line Discount: 7.00% Total DB75-5  QU Metec DS44-27 OTH - 1/3 yard drop spreader Freight: Setup: Line Discount: 7.00% Total DS44-27 QU Metec SB50-1 OTH - 50" box snowblower with 2 augers Freight: Setup: Line Discount: 7.00% Total SB50-1 OTH - 50" box snowblower with 2 augers Freight: Setup: Line Discount: 7.00% Total SB50-1 QU Metec HSC-48 OTH - 48" hydraulic sweeper : Freight	697-1211: Belly pan kit 697-2189: Left hand traffic headlights Freight: Setup: \$1,333.33 Line Discount: 7.00% Total CX75 QU Multihog LPAB-2 801-0003: DIN socket Setup: Setup: Setup: Setup: 1,0000 \$0.00 OTH - 2 Low profile amber beacons, rear corners 2832APLM: 2 low profile amber beacons 801-0003: DIN socket Setup: S



Office: 978.454.3320 • Fax: 978.454.3325 61 Silva Lane, Dracut, MA 01826 • www.EquipmentEast.com

Bill To:

Hudson, Town of - Public Works Ken Blood 1 Municipal Drive Hudson, MA 01749

### **QUOTE - DO NOT PAY**

Quote: 01-28503 Date: 10/20/2022 PO: FAC116 CX75 **CustId: HUDSON MA** 

Cust Email:

rcardillo@townofhudson.org

Phone:

(978) 562-9333 x 319

Salesperson:

**JFleming** 

User:

**Chris Thomas** 

Ship To:

Hudson, Town of - Public Works

		Line Discount: 7.00%		(\$629.11)		
		Total HSC-48				\$8,358.22
FVP55-1	QU	Metec FVP55-1	1.0000	\$9,791.89		
		OTH - 55" hydraulic V-plow				
		Freight:		\$800.00		
		Setup:		\$333.33		
		Line Discount: 7.00%		(\$764.77)		
		Total FVP55-1				\$10,160.45
VT100-3	QU	Metec WT100-3	1,0000	\$1,433.47		
		OTH - 100 gal water tank - dump body mounted				
		Freight:		\$533,33		
		Setup:		\$333.33		
		Line Discount: 7.00%		(\$100.34)		
		Total WT100-3				\$2,139.12
					Total:	\$188,500.30
otais						
OMIS						****

Totals		
	Sub Total:	\$188,500.30
	Total Tax:	\$0.00
	Invoice Total:	\$188,500.30

Olana a Arrona a			
Signature:			

# FY 2024 CAPITAL PLAN



FIRE DEPT.

**DEPARTMENT: FIRE** 

**CONTACT: FIRE CHIEF BRYAN R. JOHANNES** 

PROJECT TITLE: UTILITY VEHICLE

**PROJECT DESCRIPTION:** 

THIS PROJECT INVOLVES THE PURCHASE OF A NEW UTILITY VEHICLE (C-4) BRUSH UNIT

PROJECT COST ESTIMATE: \$ 165,000

**USEFUL LIFE: 15 YEARS** 

### PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):

Age 2003 Mileage 69,636 Present Value Condition Poor

**DEPARTMENTAL PROJECT PRIORITY RANKING:** #1

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION

THIS VEHICLE REQUIRES SIGNIFICANT WORK DUE TO FRONT END DAMAGE AND UTILITY BODY

ROT.

**DEPARTMENT: FIRE** 

**CONTACT: FIRE CHIEF BRYAN R. JOHANNES** 

PROJECT TITLE: NEW PUMPER

PROJECT DESCRIPTION: THIS PURCHASE IS FOR RETURN OF FIRE FLEET OF

PUMPERS TO A TOTAL OF FIVE.

PROJECT COST ESTIMATE: \$ 850,000

**USEFUL LIFE: 20 YEARS** 

### PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):

Age 2006

Mileage 84,953

Present Value

Condition Fair

DEPARTMENTAL PROJECT PRIORITY RANKING: #2

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION

THE ENGINE FLEET NEEDS TO RETURN TO A LEVEL OF FIVE VEHICLES TO MAINTAIN A SAFE

OPERABLE FLEET OF FRONT LINE AND RESERVE FIRE PUMPERS. SUPPLY CHAIN ISSUES PROJECT

CURRENT DELIVERIES OUT BY TWO YEARS AFTER SIGNED PURCHASE ORDERS ARE IN PLACE.

**FY 24** 

**DEPARTMENT: FIRE** 

**CONTACT: FIRE CHIEF BRYAN R. JOHANNES** 

PROJECT TITLE: STATION 1 FEASIBILITY STUDY

### PROJECT DESCRIPTION:

THIS PROJECT INVOLVES EXTENSIVE FEASIBILITY STUDY OF THE CONDITION INTERIOR/EXTERIOR OF STATION 1.

**PROJECT COST ESTIMATE: \$ 7,5000** 

**USEFUL LIFE: 30 YEARS** 

### PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):

Age

Mileage

Present Value

Condition Poor

**DEPARTMENTAL PROJECT PRIORITY RANKING:** #3

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION

A COMPREHENSIVE FEASIBILITY STUDY OF STATION #1 IS REQUIRED BEFORE FUNDING ANY

IMPROVEMENT TO DETERMINE BUILDING SUITABILITY FOR FUTURE FIRE SERVICE REQUIRMENTS

FOR THE TOWN OF HUDSON.

**DEPARTMENT: FIRE** 

**CONTACT: FIRE CHIEF BRYAN R. JOHANNES** 

**PROJECT TITLE: UTV & TRAILER** 

**PROJECT DESCRIPTION:** 

THIS PROJECT INVOLVES THE REPLACEMENT OF THE EXSITING UTV

**PROJECT COST ESTIMATE: \$ 50,000** 

**USEFUL LIFE: 15 YEARS** 

### PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):

Age 17

Mileage

Present Value

Condition Poor

**DEPARTMENTAL PROJECT PRIORITY RANKING:** #4

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION

THE UTV IS USED FOR RESCUE AND FIREFIGHTING PURPOSES IN FORESTED AND RECREATIONAL

AREAS OF HUDSON IN ALL-WEATHER CONDITIONS.

# FY 2024 CAPITAL PLAN



LIBRARY

**FY24** 

DEPARTMENT: **HUDSON PUBLIC LIBRARY** 

CONTACT: **AILEEN SANCHEZ-HIMES** 

INTEGRATED TELECOMMUNICATIONS FOR THE LIBRARY PROJECT TITLE:

### PROJECT DESCRIPTION:

In coordination with the Town's IT Department, the Hudson Public Library will integrate its telephone system with the Town's as a means to improve communication among staff throughout the Town departments and to assist Hudson residents and newcomers conne with appropriate departments or resources as needed. Integrating our telephone system supports our ability to dial directly or transfer calls efficiently, accurately, and safely.

#### **SCOPE**

Proposal for an fifteen NEC IP sets at Hudson Public Library configured as follows:

- Support 15 IP endpoints
- Support InMail Voice Mail with 15 new mailboxes
- Provide 100' cable run
- Provide 48 port patch panel
- Provide 4 hours onsite training
- This guote also includes:
- Full 1st Year Parts and Labor Warranty coverage.
- Full 5 Year Parts Warranty on starred items
- Provide 5 Year SWA
- Database gathering, installation & programming and training

QTY	Part Number	art Number Unit Name		Total	
1	HP648	Hubble 48 port patch panel	450.00	\$450.00	
1	HRWWB2U4	Hubble Wall Mount	125.00	\$125.00	
32	390185	ETHERNET CABLE - BLACK 7	8.00	\$256.00	
13	* BE119105	ITK-24CG-1(BK) TEL	217.80	\$2,831.40	
2	*BE118958	ITK-6D-1(BK) TEL	136.40	\$272.80	
2	BE106887	WM-L Unit	13.20	526.40	
15	BE119590	SV91 ESSENTIAL USER-LIC 01	24.20	\$363.00	
15	BE119591	SV91 PRODUCTIVITY USER-LIC 01	25.85	\$387.75	
1.		75' Cable run	100.00	\$100.00	
1		4 Hours On site Training		\$0.00	
1	Q24-DN000000106299	FIVE YEAR PARTS WARRANTY	423.30	\$423.30	
				\$0.00	

**Project Summary** Equipment \$5.235.65 Professional Services - Standard Labor Rates \$2,860,00 MA Professional Services - Prevailing Wage Labor Rates 51.210.00 Shipping \$100.00 \$9,405.65 MA State Contract ITT72 Pricing

PROJECT COST ESTIMATE: \$9,405.65

**USEFUL LIFE:** LIFESPAN OF THE INSTALLATION MATERIALS AND EQUIPMENT WILL BE DETERMINED BY THE TOWN'S IT DEPARTMENT. PARTS HAVE A 5-YEAR WARRANTY, HOWEVER; EQUIPMENT MAY LAST LONGER DEPENDING ON NORMAL USAGE.

### PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):

**ALL LIBRARY TELEPHONES** 

DEPARTMENTAL PROJECT PRIORITY RANKING: \_ ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION SCUPE

Proposal for an - Support 15 IP

- Support InM:
- Provide 100' - Provide 48 pc
- Provide 4 hou This quote also
- Full 1st Year F
- Full 5 Year Pa - Provide 5 Yea
- Database gati

1
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32
13
2
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MA



413.592.4136

20 1st Avenue Chicopee, MA 01020

10/11/2022 Quote Date: Valid Thru: 1/9/2023

Customer Name:

Address Line 1: City/State/Zip:

Contact Email:

Contact Name: Contact Number: **Hudson Public Library** 

3 Washington Street Hudson, MA Eron Dilo

978-562-2427

edilo@townofhudson.org

### **SCOPE**

Proposal for an fifteen NEC IP sets at Hudson Public Library configured as follows:

- Support 15 IP endpoints
- Support InMail Voice Mail with 15 new mailboxes
- Provide 100' cable run
- Provide 48 port patch panel
- Provide 4 hours onsite training

This quote also includes:

- Full 1st Year Parts and Labor Warranty coverage.
- Full 5 Year Parts Warranty on starred items
- Provide 5 Year SWA
- Database gathering, installation & programming and training.

QTY	Part Number	Unit Name	Unit	Total	
1	HP648	Hubble 48 port patch panel	450.00	\$450.00	
1	HRWWB2U4	Hubble Wall Mount	125.00	\$125.00	
32	390185	ETHERNET CABLE - BLACK 7'	8.00	\$256.00	
13	* BE119105	ITK-24CG-1(BK) TEL	217.80	\$2,831.40	
2	* BE118958	ITK-6D-1(BK) TEL	136.40	\$272.80	
2	BE106887	WM-L Unit	13.20	\$26.40	
15	BE119590	SV91 ESSENTIAL USER-LIC 01	24.20	\$363.00	
15	BE119591	SV91 PRODUCTIVITY USER-LIC 01	25.85	\$387.75	
1		75' Cable run	100.00	\$100.00	
1		4 Hours On site Training		\$0.00	
1	Q24-DN000000106299	FIVE YEAR PARTS WARRANTY	423.30	\$423.30	
				\$0.00	

	Project Summary	
	Equipment	\$5,235.65
State	Professional Services - Standard Labor Rates	\$2,860.00
MA	Professional Services - Prevailing Wage Labor Rates	\$1,210.00
	Shipping	\$100.00
	MA State Contract ITT72 Pricing	\$9,405.65

Contractor:	10/11/2022

Service is included in our proposal for the first year. Beyond this time, service is available either as an all-inclusive service contract or on a per-call-plus-parts basis. 30% Payable on signing of Sales Agreement, 30% on project start date & 40% at cutover or in service date.

Ask us about our office services: Broadcasting & Public Access TV Systems, Cabling Installation - Voice and Data, Clocks Belts & Intercoms, Digital Signage Solutions, Digital Video Display Systems, Mass Notification Systems, Gunshot Detection Systems, Security & Surveillance Systems, SMART Classroom Solutions, Sound Masking Solutions, Sound Systems, Network Services - Phone, Internet & Data, Telephone Systems - Traditional & Hosted, Video Conferencing & More.... We are your SINGLE-SOURCE for Technology Integration

> State Contracts: MA: OFF30, FAC64, ITT72; CT: 13PSX0090, B-05-019 | State Licenses: MA: #1350-C; CT: #CT-C5-192407; RI: #RI-TSC-46 Affirmative Action / Equal Opportunity Employer

Client:

# FY 2024 CAPITAL PLAN



POLICE

**DEPARTMENT:** 

**POLICE DEPARTMENT** 

**CONTACT:** 

**CHIEF RICHARD P. DIPERSIO** 

PROJECT TITLE:

**POLICE CRUISERS** 

### PROJECT DESCRIPTION:

Replacement of three (3) police cruisers fully equipped with emergency accessories. Each vehicle replaced will have served its useful life and will have over 90,000-100,000 miles on the odometer. These vehicles will also include new Motorola police radios and mounting assemblies for mobile computers.

PROJECT COST ESTIMATE:

\$206,000

**USEFUL LIFE:** 

2 - 3 YEARS

### PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):

Age

3 Years Average

Mileage

90,000 to 100,000+

Present Value

\$4,000 to \$7,000 at time of replacement/trade-in

Condition

Fair

**DEPARTMENTAL PROJECT PRIORITY RANKING: HIGHEST** 

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION



### Quote

Date: June 10, 2022

LINE UNIT REVISION -2

To:

Chief Rick Dipersio Hudson Police Department 911 Municipal Drive

Hudson MA 01749 978-562-7122 / rdipersio@townofhudson.org Salesperson:

Steve Spokowski

774-204-2206

CONTRACT: GBPC/MAPC 2022 EXPIRES SEPTEMBER 30, 2022

Qty	Item #	Description	Unit Price		Line Total	
1.00	K8A	2022 Ford Police Interceptor Utility AWD hybrid	\$	36,802.00	\$	36,802.00
1.00	UM / 96	Black paint with HD cloth bucket seats front, rear vinyl bench	\$	(4)	\$	
1.00	99W / 44B	3.3L V6 hybrid engine with 10 speed automatic transmission	\$		\$	
1.00	18D	Rear gate safety switch delete	\$	#	\$	
1.00	51R	Driver side pillar mounted LED spot light	\$	383.15	\$	383.16
1.00	549	Power heated exterior mirrors	\$	58.20	\$	58.20
1.00	43D	Dark car feature	\$	24.25	\$	24.25
1.00	76R	Reverse sensing	\$	266.75	\$	266.75
1.00	ECVDMLTAL00	Red white night dome front cabin over center console	\$	95.00	\$	95.00
1.00	SUBLET	Paint roof, pillars & 4 doors white - wing remains black	\$	1,195.00	\$	1,195.00
1.00	SUBLET	Graphics per current department specification Unit #s TBD	\$	595.00	\$	595.00
1.00	SUBLET	Reflective door jamb kit included	\$		\$	
1.00	SUBLET	Tint front door glass 35%	\$	200.00	\$	200.00
1.00	894090	Set of (4) window vent visors	\$	95.00	\$	95.00
1.00	LABOR	Activate factory headlight flasher	\$		\$	
2.00	VTX609C	(2) Clear LED hideaway front headlamp comers	\$	150.00	\$	300.00
1.00	CG47UINT20W005	Front grille guard with (6) B/W LED; (4) front, (2) side	\$	1,295.00	\$	1,295.00
1.00	BJ2EEEE PKG	DUO LED light bar B/W front, siren, switching, PA & speaker	\$	4,250.00	\$	4,250.00
1.00	C399	CORE siren included	\$		\$	
1.00	CCTL6	Rotary controller included	\$	-	\$	
1.00	C399K4	OBDII Instali kit included	\$	-	\$	
1.00	SA315P	Siren speaker included	\$		\$	
1.00	SAK66P	Behind grille speaker bracket included	\$		\$	
1.00	IJ500ST/PE215	Opticom traffic emitter in bar with power supply	\$	895.00	\$	895.00
2.00	CEM16	Expansion modules	\$	250.00	\$	500.00
1.00	CV2V	SYNC module	\$	395.00	\$	395.00
1.00	CEXAMP	Additional siren amplifier	\$	295.00	\$	295.00
.00	SA315P	Additional 100w siren speaker	\$	350.00	\$	350.00
.00	SAK66D	Behind grille speaker bracket included	\$	- 1	\$	

2.00	TLI2E	(2) Blue white LED on front bumper fog light area	\$	200.00	\$	400.0
2.00	LINSV2B	Blue LED under exterior mirrors	\$	275.00	\$	550.0
2.00	LSVBKT50	Under mirror install brackets	\$		\$	
2.00	PSE02FCR	(2) Blue white LED rear cargo side glass 1/side	\$	200.00	\$	400.0
2.00	PSBKT90	Mounting brackets	\$		\$	
2.00	TLI2E	(2) Blue/white LED on rear gate vertical to plate	\$	200.00	\$	400.00
2.00	TLMIB	(2) Blue LED mounted under rear gate IId	\$	185.00	\$	390.00
2.00	VTX609R	(2) Red LED hideaway rear upper	\$	150.00	\$	300.00
2.00	VTX609C	(2) Clear LED hideaway rear lower	\$	150.00	\$	300.00
1.00	P1000UINT20AOSB	Single cell transport system with officer safety belt	\$	2,850.00	\$	2,850.00
1.00	CVS1012INUT	Center console	\$	650.00	\$	650.00
1.00	CARM108	Armrest included	\$		\$	1-1911
1.00	CCUP2i	Cup holder included	\$		\$	
1.00	C-EB40-CCS-1P	Whelen Control panel filler plate	\$		\$	
2.00	425-3816	Magnetic microphone clips	\$	50.00	\$	100.00
2.00	C-CMB	Microphone mounting bracket	\$		\$	
1.00	091-219-5	USB ports	\$	11000	\$	
1.00	SS009	Progard Safe Stop	\$	395.00	\$	395.00
2.00	3SCRCDCR	Red white LED rear cargo area interior gate on switch	\$	85.00	\$	170.00
1.00	TRUCKVAULT	Single Magnum drawer with lock & radio tray cargo vault	\$	2,925.00	\$	2,925.00
1.00	TRUCKVAULT	T-FDEXRM1-20N-PS-PP-LR	\$		\$	
1.00	BCD996P2	Uniden scanner	\$	600.00	\$	600.00
1.00	BMAXSCAN1000	Scanner antenna	\$		\$	
1.00	MNMOM-5F	Antenna cable	\$		\$	
1.00	LABOR	Install supplied radar	\$	90.00	\$	90.00
.00	LABOR	Transfer e-ticket printer	\$	90.00	\$	90.00
.00	LABOR	Transfer AED to side of prisoner cell	\$		\$	
.00	NC	Shop supplies	\$	175.00	\$	175.00
			Vehic	le Total	75	\$37,534.35
pecial in	structions:	Custom or Special Orders are Non-Refundable	Upfit	Total		\$21,245.00
		This Estimate is for Budgetary Purposes and Is Not a Guarantee of Cost for Services. Estimate is Based on Current Information From Client About the Project Reguliments	Trade			\$0.00 \$58,779.35

McGovern Municipal 1200 Worcester Road, Framingham MA 01702

Actual Cost May Change Once Project Elements are Finalized



Billing Address: HUDSON POLICE DEPT, TOWN OF 911 MUNICIPAL DRI HUDSON, MA 01749 US Quote Date:06/02/2022
Expiration Date:08/31/2022
Quote Created By:
John Connolly
jconnolly@cybercomminc.com

End Customer: HUDSON POLICE DEPT, TOWN OF Chief Richard DiPersio rdipersio@townofhudson.org 978-568-9659

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8500				7-10-4-10-54	A SPECIAL PROPERTY.
1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	3	\$5,667.00	\$4,250.25	\$12,750.75
1a	G67DD	ADD: REMOTE MOUNT 02 MP	3	\$327.00	\$245.25	\$735.75
1b	G48BB	ENH: CONVENTIONAL OPERATION APX	3	\$880.00	\$660.00	\$1,980.00
1c	GA01575AA	ADD: MINI-U TO QMA ADAPTER CABLE	3	\$28.00	\$21.00	\$63.00
1d	G78AT	ENH: 3 YEAR ESSENTIAL SVC	3	\$176.00	\$176.00	\$528.00
1e	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	3	\$0.00	\$0.00	\$0.00
1f	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	3	\$66.00	\$49.50	\$148.50
1g	GA00804AA	ADD: APX 02 CH (GREY)	3	\$541.00	\$405.75	\$1,217.25
1h	G89AC	ADD: NO RF ANTENNA NEEDED	3	\$0.00	\$0.00	\$0.00
1i	G444AH	ADD: APX CONTROL HEAD SOFTWARE	3	\$0.00	\$0.00	\$0.00
1j	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	3	\$0.00	\$0.00	\$0.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"), if no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



Line#	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1k	G806BL	ENH: ASTRO DIGITAL CAI OP APX	3	\$567.00	\$425.25	\$1,275.75
11	W22BA	ADD: STD PALM MICROPHONE APX	3	\$79.00	\$59.25	\$177.75
1m	W969BG	ADD: MULTIKEY OPERATION	3	\$363.00	\$272.25	\$816.75
1n	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	3	\$0.00	\$0.00	\$0.00
2	HAE6016A	ANT LOW PROFILE 450-512 MHZ	3	\$129.60	\$89.42	\$268.26
3	AN000197A11	ANTENNA, STUBBY,3DB LOW PRO MCYC 762-870MH	3	\$52.92	\$36.51	\$109.53
4	EQ000103A01	MULTIPLEXER,ALL BAND, APX8500	3	\$194.40	\$134.14	\$402.42
5	LSV00Q00202A	DEVICE PROGRAMMING	3	\$100.00	\$100.00	\$300.00
6	LSV00Q00203A	DEVICE INSTALLATION	3	\$750.00	\$750,00	\$2,250.00
7	CB000091A02	CABLE, COAXIAL, CABLE, COAXIAL, QMA PLUG TO QMA PLUG CONNECTOR	3	\$38.40	\$28.80	\$86.40
8	CB000091A09	CABLE, COAXIAL,QMA PLUG TO MINI-UHF JACK CONNETOR (BECU QMA)	9	\$90.00	\$67.50	\$607.50
Grand	d Total	e un en un anti-complete estado estado estado estado en entre en entre en entre en entre en entre en entre en e		\$	23,717.6	31(USD)





Advanced Electronic Design Inc 344 John Dietsch Blvd, Unit 2 North Attleboro, MA, US 02763 (508) 699-0458



# QUO-5136 2021-12-02

Sales Agent: Tasha Lusardi Email: tlusardi@patrolpc.com Phone: (508)699-0458 x103



Attention					
Richard Dipersio	rdipersio@townofhudson.org	(978) 562-7122			

**BIII** To

MA - TOWN OF HUDSON PD 911 MUNICIPAL DR HUDSON, MA - 01749

MA - TOWN OF HUDSON PD 911 MUNICIPAL DR HUDSON, MA - 01749

Ship To

Expiry Date	Shipping Rate	Payment Terms
2022-01-31	GROUND	NET 30

Item	Description	Туре	Unit Price	Qty	Line Total
RH-M2	Rhino Tab® M2 UltraRugged® Portable MDT (12.1" Sunlight Readable Display - 1200 NiTS+, Projected Capacitive Touch Screen, Internal Battery, Ambient Light Sensor, WiFi 802.11 2.45GHz B/G/N/AC+ BlueTooth, GPS, Front Camera and Rear Camera w/ Flash, Dual Digital Microphones, Stereo Speakers)	SALE	\$3,795.00	1	\$3,795.00
MotherBoard: MB-i7-RH-M2	RhinoTab® M2 Motherboard [i7]: Intel Core i7-5650U Processor (2.2GHz/3.1GHz, 4MB Cache, 2 Core, HD6000 Graphics, 2 USB 3.0 ports, TPM v2.0)		INCLUDED		INCLUDED
RAM: RAM-8GB-DDR3	8GB DDR3-1600 RAM		INCLUDED		INCLUDED
Hard-Drive: SSD-250GB-NVMe	250GB M.2 NVMe SSD - 1GB = 1,000,000,000 bytes. Total uable memory will be less depending on actual system configuration		INCLUDED		INCLUDED
Operating System: OS-W10E64-RH-M2	Windows 10 IoT Enterprise 64 Bit Operating System for RhinoTab® M2 w/ CBB License		\$209.00		\$209.00
Overlay: OVR-S-RH-M2	M2 Standard Graphic Overlay Package		INCLUDED		INCLUDED
Bumpers: BMP-S-RH-M2	RhinoTab® M2 Shock-Absorbing Bumpers (Standard)		INCLUDED		INCLUDED
Carrying Method: CARRY-HANDLE-S-RH-M2	RhinoTab® M2 RhinoTab® M2 Side-Mount Handle		INCLUDED		INCLUDED
Cellular: CELL-VER-URC1-RH-M2	M2 Embedded Cellular Modern, Verizon, Dual SIM capable, Certified for Band 14		\$545.00		\$545.00
Scanner: 2DS-RH-M2	M2 Embedded 2D Barcode Scanner		\$353.00		\$353.00
Warranty: WRNT-6YR-RH-M2	Upgrade to 6 Year Extended RhinoTab Warranty (Tablet Only)		\$926.00		\$926.00
RD-V1	Patrol PC⊕ RhinoDock™ Low Profile Dock (Non- Configurable) - 1 10/100/1G Ethernet, 4 USB 3.0, 4 RF Pass- Thru, 2 Ports for External Power Control and Ignition Sense	SALE	\$499.00	1	\$499.00
Power Cable: CBL-PWR-6FT	6 FT Fused Power Cable		INCLUDED		INCLUDED
Warranty: WRNT-6YR-RD-V-1	Upgrade to 6 Year Extended RhinoDock™ Warranty (RD-V1 Dock Only)		\$389.00		\$389.00
PWR-AC-15V-90W-NC	90W A/C Power Adapter US Plug (100-250VAC in, 15VDC Out, 1 Year Manufacturer's Warranty). Included with Computer Purchase.	SALE		1	
KBD-TG3-BLT-X3818	Rugged Backlit Keyboard - TG3 KBA-BLT-X3818 82 Backlit Red Illuminated Keyboard with Touchpad / Coiled Cord - 3	SALE	\$259.00	1	\$259.00

Year manufacturer's warranty, (KBA-BLT-5RBUVS-BKC)

	Year manufacturer's warranty. (KBA-BLT-5RBUVS-BKC)				
ANT-AP-MMF-CC-Q-S22-BL	Antenna Plus - MULTIMAX FV: MIMOx2 Cell/LTE antenna. Threaded bolt mount. 15 feet coax with all SMA male connectors, Black - 1 year manufacturer's warranty.	SALE	\$160.00	1	\$160.00
MNT-VEH-TM-5126AP-PIU-20	Westin On-Dash Tablet and Keyboard Mount, Tablet Mount with Single Arm, Double Pivot, and G.R.I.P. Till/Swivel with Adaptor Plate with VESA 75, VESA 100 & 2X4 Patterns (AP-5120-UNIV) Keyboard Mount with 10" Telescopic Post and Double Arm with Triple Pivot, G.R.I.P. Till/Swivel with Adjustable Tray for 12" Keyboard for Ford POLICE INTERCEPTOR UTILITY (2020)	SALE	\$579.00	1	\$579.00
PRN-PJ722	PocketJet 7 200dpi Thermal Printer with USB (Only includes the printer. Requires power, USB cable, and printing supplies)	SALE	\$363.00	1	\$363.00
MNT-PRN-UR-AP-PJ	UltraRugged® Printer Mount Adapter Plate for Brother PocketJet 7 Series - Limited lifetime warranty	SALE \$295		1	\$295.00
MNT-PRN-UR-HAB-PI-20	UltraRugged® Printer Mount Horizontal Attachment Bar for Ford PIU & Ford PIS (2020-2021) - Limited lifetime warranty	SALE	\$125.00	1	\$125.00
CBL-PRN-LB3692	Brother Power Cable, 14 FT, Right Angle for RuggedJet 2, 3 & 4 , PocketJet 3, 6, & 7	SALE	\$27.00	1	\$27.00
CBL-PRN-USB-10FT-LA	10 FT USB 2.0 Male to Mini B Male Left Angle Cable.	SALE	\$24.00	1	\$24.00
INSTALL	Installation service	SERVICE	\$600.00	1	\$600.00
I have read and understood	the following terms and conditions.		Subtotal:		\$9,148.00
Will a matching BO ha issued to	r this order? YES NO	Sh	ipping Cost:		\$87.50
Will a matching PO be issued fo	ruis order? PES   NO		Total:		\$9,235.50
Printed Name:					
Date of Approval:					
Signati	re of Approval				

### Note:

- (1) Computer Install \$400
- (1) Antenna Install \$100
- (1) Printer Install \$100

### **Terms & Conditions:**

Sales tax, if applicable, will be invoiced in accordance with purchaser's tax rate. Unpaid balances accrue 1.5% interest per month.

# CAPITAL PROJECT REQUEST FY24

**DEPARTMENT:** 

**POLICE DEPARTMENT** 

CONTACT:

**CHIEF RICHARD P. DIPERSIO** 

PROJECT TITLE:

**REPLACEMENT OF DEPARTMENT WORKSTATIONS & MONITORS** 

### PROJECT DESCRIPTION:

Replacement of approximately forty (40) workstations and fifty-six (56) monitors throughout the police department. These items were new in 2017 and have reached their end of useful service. We must rely on the latest advancements in technology and if prolonged, obtaining these will take longer and longer.

PROJECT COST ESTIMATE:

\$98,000

**USEFUL LIFE:** 

**5 YEARS** 

PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):

Age

6 Years Average

Mileage

N/A

Present Value

N/A

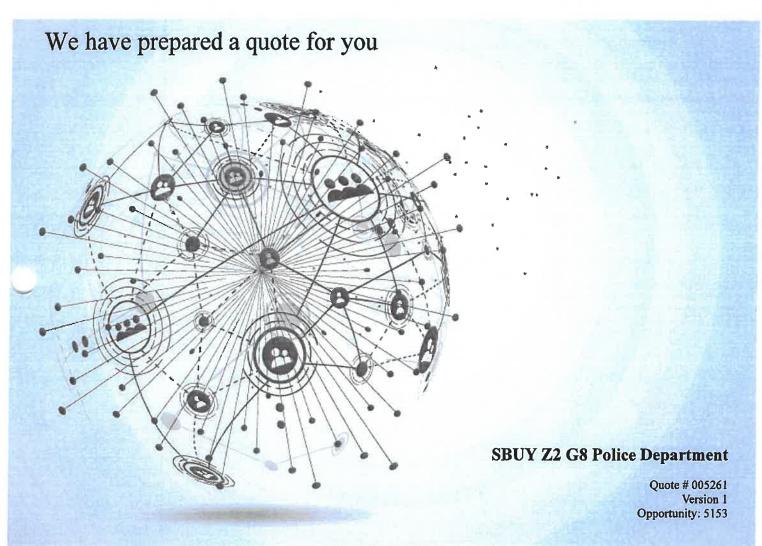
Condition

Fair

**DEPARTMENTAL PROJECT PRIORITY RANKING: HIGHEST** 

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION





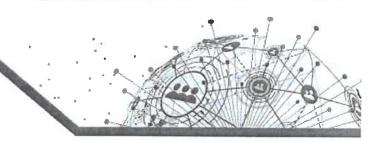
Prepared for:
Town of Hudson

Eron Dilo edilo@townofhudson.org

Prepared by: Hub Technical Services LLC

Lori Slabine lori@hubtech.com





# Hardware

Description		Price	Qty	Ext. Price
4A165UT#ABA	HP Z2 G8 Workstation - 1 x Intel Core i7 Octa-core (8 Core) i7-11700 11th Gen 2.50 GHz - 16 GB DDR4 SDRAM RAM - 512 GB SSD - Tower - Black - Windows 10 Pro 64-bit - Intel UHD Graphics 750 Graphics - Serial ATA/600 Controller - 0, 1 RAID Levels - Intel Opt	\$1,414.55	40	\$56,582.00

Subtotal: \$56,582.00





# SBUY Z2 G8 Police Department

Quote Information:

Prepared for:

Quote #: 005261

Town of Hudson

Version: 1

78 Main Street

Delivery Date: 09/07/2021

Hudson, MA 01749 Eron Dilo

Expiration Date: 10/05/2021

(774) 239-6512

edilo@townofhudson.org

Prepared by:

**Hub Technical Services LLC** 

Lori Slabine

(508) 238-9887 x 4202 lori@hubtech.com

# **Quote Summary**

Description		Amount
Hardware		\$56,582.00
	Total:	\$56,582.00

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

### Hub Technical Services LLC

### Town of Hudson

Signature:		Signature:		
Name:	Lori Slabine	Name:	Eron Dilo	
Title:	Sales Account Manager	Date:		
Date:	09/07/2021			





### Terms & Conditions

### Statement of Confidentiality

The contents of this document have been developed by HUB Technical Services, LLC. HUB Technical Services, LLC considers the contents of this document to be proprietary and business confidential information where applicable by law. This information is to be used only in the performance of its intended use. This document may not be released to another vendor, business partner or contractor without prior written consent from HUB Technical Services, LLC. Additionally, no portion of this document may be communicated, reproduced, copied or distributed without the prior consent of the client and HUB Technical Services, LLC.

### **Quotation Terms**

Tax, Freight, Insurance, Delivery, Setup Fees, Cabling and Cabling Services are not included unless specified above. All prices are subject to change without notice. Supply subject to availability.

Terms, Conditions, and Procedures

**Change of Scope Procedures** 

Should the Client require additional services as a result or adjunct to this project, it will be considered a Change of Scope and will result in additional hours and charges. A Change of Scope agreement form must be signed in order for any additional work to be performed. Upon receipt of a purchase order for the Change of Scope, HUB Technical Services will begin work. The service ate is based on installation during the hours of 8:30 AM-5:30 PM; Monday through Friday.

#### **General Terms**

This proposal is for a fixed price project. Any deviation from the Scope of Work defined in this proposal will result in a change order which may change the price of the project. HUB technical Services, LLC will monitor the progress of the project and notify the Client of any deviations for discussion and approval before implementation.

Client will be invoiced as per Project Milestones.

### **Payment Terms**

Payment is due within thirty (30) days of original invoice date. Tangible products are invoiced on the initial shipment date; services are invoiced as they are performed or at the milestones defined above or in the project plan if applicable. All invoices will include the description of the item and the work being billed. Complete payment in full is due for each invoice within thirty (30) days of invoice date. Payments that are past due will result in a finance charge of one percent {1%} per month on an unpaid balance (twelve percent {12%} per year) or the maximum allowed by law. Tax, Freight, Insurance, Delivery, Setup Fees, Storage, Cabling, and Cabling Services Not Included. Fixed priced projects are invoiced in full and are not eligible for labor rebate.

### **Terms of Sales for Professional Services**

Client will designate primary contact(s) for scheduling installations. Normal service delivery hours are 8:30AM-5:30PM; Monday through Friday. After hours and weekend service will be billed at a higher rate. Travel charges will apply beyond 50 mile radius of Hub Tech's main office. Rates are subject to change with a fifteen-day written notice. Support contracts, support services and related replacement parts may be subject to sales, use or other applicable local taxes and is based on the location to which the parts or services are delivered. Unless otherwise noted, HUB Technical Services, LLC prices does not include taxes. The Client acknowledges it has the responsibility to pay all taxes if applicable.

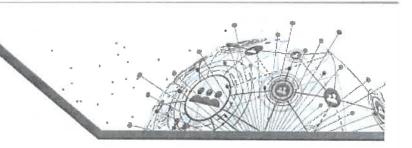
Warranty: 30 days from date of final signoff by client.

Non-Solicit: Should the Client hire any HUB Technical Services employee during the period of this contract or within 12 months of the expiration of the contract, then the Client shall pay HUB Technical Services an amount equivalent to 26 weeks of the employee's salary to recompense HUB Technical Services for its loss.

Delays which occur due to software application related issues will constitute a "Change of Scope" and will be subject to additional labor hours.

### **Terms of Sales for Tangible Products**





Client is responsible for the receipt and safeguarding of all equipment delivered. Client is responsible for judging suitability and appropriateness for any particular purpose. Products, pricing and availability are subject to change without notice. Client understands that HUB Technical Services, LLC is not the manufacturer of the products specified in this proposal and the only warranties offered are those of the manufacturer. All products are sold with the manufacturer's warranty and are covered by their terms. All warranty claims must be submitted directly to the manufacturer. HUB Technical Services, LLC reserves the right to bill and Client agrees to pay for all time spent troubleshooting or repairing equipment under warranty. HUB Technical Services, LLC does not assure compatibility with any existing equipment. HUB Technical Services, LLC shall not be held responsible for any lost time due to DOA, defective or malfunctioning equipment provided by HUB Technical Services, LLC or by others. Product prices do not include set up, installation, configuration or training, unless specifically noted. A quote for these services will be provided upon request. Product totals exclude sales tax and shipping charges which be billed separately. Tax, Freight, Insurance, Delivery, Setup Fees, Storage, Cabling, and Cabling Services Not included unless otherwise stated.

### **Warranty and Disclaimer**

Warranty: HUB Technical Services, LLC warrants that the services or equipment provided comply with the statements made within this SOW and for a period of thirty (30) days from the date of signoff.

Limitation of Liability: Notwithstanding any provision contained herein to the contrary, except in case of bodily injury or death where, and then only to the extent that applicable law requires such liability, the maximum liability of HUB Technical Services, LLC to the client, or to any party whatsoever arising out of or in connection with any sale, use, or other application of any product or service delivered to the client hereunder, whether such liability arises from a claim based upon contract, warranty, tort, or otherwise, shall not under any circumstance exceed the actual amount paid by the client for the product or service giving rise to such liability.

Disclaimer of Liability: Except in case of bodily injury or death where, and then only to the extent that, applicable law requires such liability, HUB Technical Services, LLC shall not be liable for any of the client's loss of profits (even if they arise as a direct or mmediate consequence of the event that generated the damages). Loss of business, loss of use or loss of data, interruption of business, nor for indirect, special, incidental or consequential damages of any kind whether under this agreement of otherwise, even if HUB Technical Services, LLC has been advised of the possibility of such loss and notwithstanding any failure of essential purpose of any limited remedy, in no case will HUB Technical Services, LLC be liable for any representation or warranty made by client, or any agent of the client.

Service provider indemnity: Client agrees to defend, indemnify and hold harmless HUB Technical Services, LLC from and against any and all damages, liabilities, costs, expenses (including reasonable attorney's fees, expert fees and other legal expenses) in connection with any suit, claim or action by any third party against the client or HUB Technical Services, LLC as a result of the actual or alleged negligence, misrepresentation, error or omission on the part of the client or its representatives relating to or concerning the products or support services provided by HUB Technical Services, LLC.

#### Returns

HUB Technical Services, LLC Return Policy is as follows: No returns without an RMA#.

You may return most tangible products only if we are able to return them to our supplier within ten (10) days of your product's shipping date; please refer to the specific details below. All returns require a HUB Technical Return Merchandise Authorization Number (RMA#). We are not responsible for receiving, tracking or crediting any item returned to us without a clearly identifiable RMA# on the packing slip. Many non-discontinued, unopened products may be returned within 10 days of the product's shipping date. Manufacturer return policies vary greatly based on the specific product type. Items must be in original packaging, sealed in as-new condition with the packing slip. Opened computer systems, software, laser printers, inkjet printers and networking equipment are not returnable. Defective merchandise can be returned for repair only to HUB Technical Services, directly to the manufacturer or any authorized service center in your area. In order to return an item, please call 508-238-9887 and contact to our Service Department to obtain a Return Merchandise Authorization Number (RMA#) prior to shipping your product. No returns of any type will be accepted without an RMA#. For faster service, please have the following information available when calling requesting an RMA#: Client name, invoice number or Purchase Order number, serial number and nature of the problem.

HUB Tech, HUB Tech Services and HUB Technical Services are all protected trademarks of HUB Technical Services, LLC

# **QUOTE CONFIRMATION**



### **DEAR ERON DILO,**

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. Click here to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MJTL710	9/20/2021	MONITORS FOR PD	1636825	\$25,088.00

QUOTE DETAILS			100	
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP Z27u G3 - LED monitor - 27" Mfg. Part#: 1B9X2AA#ABA	56	6449521	\$448.00	\$25,088.00
Contract: Massachusetts OFF40 Audio Visual (OFF40)				

PURCHASER BILLING INFO	SUBTOTAL	\$25,088.00
Billing Address:	SHIPPING	\$0.00
TOWN OF HUDSON ERON DILO IT DEPT.	SALES TAX	\$0.00
78 MAIN ST HUDSON, MA 01749-2193 Phone: (978) 568-8736	GRAND TOTAL	\$25,088.00
Payment Terms: Net 30 Days-Govt State/Local		
DELIVER TO	Please remit payments to:	
Shipping Address: TOWN OF HUDSON ERON DILO IT DEPT. 78 MAIN ST HUDSON, MA 01749-2193 Phone: (978) 568-8736 Shipping Method: UPS Ground	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need /	Assistance? Cl	DW*G LLC SALES CONTACT	INFORMATION	
Dan Palmieri	I	(855) 822-4918	ı	dan.palmieri@cdwg.com

SE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$25,088.00	\$678.63/Month	\$25,088.00	\$781.99/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

### Why finance?

- . Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tallored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We
know your challenges and understand the need for flexibility.

### General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <a href="http://www.cdwg.com/content/terms-conditions/product-sales.aspx">http://www.cdwg.com/content/terms-conditions/product-sales.aspx</a>
For more information, contact a CDW account manager

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### Richard P. DiPersio

**Eron Dilo** From:

Monday, October 24, 2022 4:27 PM Sent:

Richard P. DiPersio To:

**Eric Ryder** Cc:

**Police Monitors and Workstations** Subject:

Hi Rick,

Folice Monitors 50 x \$500= **\$25000** 

Police Workstations 40 x \$1750= \$70,000

Server replacement \$154,561.40 I will add that myself into Long Range - Capital Project Summary Form.

### Please note:

IT Department will not cover those 2 maintenances. Both year 3 maintenances will be shared between DPW and Police on FY24.

**ENCELIUM Lighting** 

Automated Logic Contracting Services, Inc.

\$8,667.87 - Year 3

\$11,282.00 - Year 3

Thanks, Eron

**Eron Dilo** 

IT Director,

**Systems & INET Administrator** 

Town Of Hudson, MA Phone: 978-562-2427 Mobile: 774-239-6512

Email: edilo@townofhudson.org

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# **CAPITAL PROJECT REQUEST FY24**

**DEPARTMENT:** 

**POLICE DEPARTMENT** 

**CONTACT:** 

**CHIEF RICHARD P. DIPERSIO** 

PROJECT TITLE:

**DUTY PISTOL AND RIFLE REPLACEMENT** 

### **PROJECT DESCRIPTION:**

Replacement of forty-two (42) police duty pistols, fully equipped with retention holsters, lights, and all accessories. Replacement of five (5) rifles for special ops operators and seven (13) patrol rifles. All units replaced will have served their useful life and will have over ten (10) years of active service.

PROJECT COST ESTIMATE:

\$104,000

**USEFUL LIFE:** 

**10 YEARS +** 

### PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):

Age

10 Years Average

Mileage

N/A

Present Value N/A

Condition

Fair

**DEPARTMENTAL PROJECT PRIORITY RANKING: HIGHEST** 

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION

# FY2023 SWAT RIFLE PURCHASE COMPARISON

# KNIGHT'S ARMAMENT (5 SWAT RIFLES)

(5 SWAT RIFLES)	
	PRICE
SR-15 E3 MOD 2 CQB MLOK SBR RIFLES	10199.20
RIFLE SHIPPING	250.00
5.56 QDC/CQB-PRT SUPPRESSORS	7000.00
SUPPRESSOR SHIPPING	50.00
OPTICS (EOTECH & AIMPOINT)	3918.00
MODLITE PLHv2-18650 WEAPONLIGHTS	2610.00
TOTAL	24027.20
COST PER RIFLE	4806.04

# GEISSELE (5 SWAT RIFLES)

(5 SWAT RIFLES)	
	PRICE
SUPER DUTY SBR 11.5" RIFLES	8887.50
RIFLE SHIPPING	298.00
SUREFIRE SOCOM556 RC2 SUPPRESSORS	5500.00
SUPPRESSOR SHIPPING	50.00
OPTICS (EOTECH & AIMPOINT)	3918.00
MODLITE PLHv2-18650 WEAPONLIGHTS	2610.00
KNIGHT'S ARMAMENT MICRO REAR SIGHT	771.90
KNIGHT'S ARMAMENT MICRO FRONT SIGHT	771.90
TOTAL	22807.30
COST PER RIFLE	4562.06

# FY2024 CAPITAL BUDGET ESTIMATES

	UNIT COST	UNITS	TOTAL
PISTOLS (PATROL & SWAT RED DOT SIGHTS)			
Glock 19 Gen5 MOS	500.00	42	21000.00
Trijicon Bright & Tough Suppressor nights sights	122.00	42	5124.00
Trijicon RMR Type 2 optic	500.00	42	21000.00
Surefire X300U weaponlight	332.00	42	13944.00
Safariland 7360RDS - 7TS ALS®/SLS Mid-ride, Level III holster	200.00	37	7400.00
Safariland 6305RDS-2832-701 holster (SWAT)	345.00	5	1725.00
Safariland Model 73 Open Top Double Magazine Pouch	48.00	37	1776.00
Magazines, dedicated training w/orange floorplates	35.00	45	1575.00
SUBTOTAL			73544.00
TRADE-IN ESTIMATE	-200.00	39	-7800.00
TOTAL			65744.00
PISTOLS (SWAT ONLY RED DOT SIGHTS)			
Glock 19 Gen5 MOS	500.00	42	21000.00
Trijicon HD night sights	148.00	37	5476.00
Trijicon Bright & Tough Suppressor nights sights	122.00	5	610.00
Trijicon RMR Type 2 optic	500.00	5	2500.00
Surefire X300U weaponlight	332.00	42	13944.00
Safariland 7360RDS - 7TS ALS®/SLS Mid-ride, Level III holster	200.00	37	7400.00
Safariland 6305RDS-2832-701 holster (SWAT)	345.00	5	1725.00
Safariland Model 73 Open Top Double Magazine Pouch	48.00	37	1776.00
Magazines, dedicated training w/orange floorplates	35.00	45	1575.00
SUBTOTAL			56006.00
TRADE-IN ESTIMATE	-200.00	39	-7800.00
TOTAL			48206.00

# **GEISSELE**® **AUTOMATICS**

Company Address 800 N. Wales Rd

North Wales, PENNSYLVANIA 19454

**United States** 

**Created Date** 

11/18/2021

**Expiration Date** 

12/18/2021

Quote Number

00000528

Prepared By

Kevin Speece

Email

k.speece@geissele.com

Phone

Bill To

(610) 272-2060

Bill To Name

Hudson, MA Police Department

911 Municipal Drive

**United States** 

Hudson, MA 01749

Ship To Name

Hudson, MA Police Department

Ship To

911 Municipal Drive

Hudson, MA 01749

**United States** 

Product	Product Description	Quantity	Unit Price	Total Price
08-187B	SUPER DUTY RIFLE, 14.5" BLACK	5.00	\$1,777.50	\$8,887.50
08-198LB	Super Duty SBR, 11.5" Luna Black	5.00	\$1,777.50	\$8,887.50

**Total Price** 

Discount

Shipping and

Handling

**Grand Total** 

\$17,775.00

0.00%

\$298.00

\$18,073.00

HOME/SHOP/SUPPRESSORS/SUPPRESSORS/SOCOM556 RCZ SUPPRESSOR

SHARE: 🛨 💆 💍

5.5E.WI

# SOCOM556 RC2 SUPPRESSOR

SOCOM 2 Series Fast-Attach® Sound Suppressor (Silencer)





>

\$1,099.00

X5

COLOR

TY

CONTACT DEALER

- + Extreme Accuracy: Every SOCOM556-RC2 is test fired to verify minimal impact shift and group size
- + Employs SureFire Total Signature Reduction® technology to virtually eliminate first-round flash, and reduce sound and dust signatures
- + High-temp alloy construction and cutting-edge manufacturing techniques ensure consistent high performance and extreme durability in the harshest conditions
- + SureFire's internal baffling technology reduces backpressure for maximum reliability of the host weapon

Privacy - Terms

# FOLDING MICRO REAR SIGHT, 200-600 METER ADJUSTABLE

### **Products**

- Commercial Firearms
- ▶ Military
- ► Complete Uppers
- ➤ Knight Vision
- ▶ Sighting
- ► Rifle Parts/Accessories
- ➤ Signature Reduction
- ▶ Handguards
- Accessories
- ► KAC Gear





### Folding Micro Rear Sight, 200-600 Meter Adjustable

### PN:25650

KAC's line of Micro Iron Sights are currently in use by the United States Arr Marine Corps and numerous law enforcement agencies worldwide. This is because they are built to exacting tolerances, maintain their zero under adverse conditions and, when folded, have one of the lowest profile top-rail footprints in the industry. Our highly versatile 200-600 Meter Micro Rear Sight features a finger-adjustable, rotating drum that enables shooters to engage targets from 200 to 600 meters with both speed and accuracy.

### Specifications:

Material: Steel

Elevation Adjustable: Yes

Windage Adjustable: Yes

### Zeroing Tips:

25/300 Meter Zero: Place a target 25 meters down range. Turn the rear sight drum to the "Z" setting and fire a 3 round group(s). Adjust the front sight post and rear sight windage knob until the desired point-of-aim/point-of-impact is achieved. If possible, turn the rear sight drum to the "3" setting and confirm zero at 300 meters. 50/200 Meter Zero: Place a target 50 meters down range. Turn the rear sight drum to the "2" setting and fire a 3 round group(s). Adjust the front sight post and rear sight windage knob until the desired point-of-aim/point-of-impact is achieved. If possible, place a target 200 meters down range and confirm zero.

\$154.38

in stock

1

> ADD TO CART

All NFA Regulations apply.

MORE FROM KNIGHTS



# FOLDING MICRO FRONT SIGHT

### **Products**

- Commercial Firearms
- ▶ Military
- Complete Uppers
- ► Knight Vision
- Sighting
- ► Rifle Parts/Accessories
- ► Signature Reduction
- ► Handguards
- ▶ Accessories
- ► KAC Gear





### **Folding Micro Front Sight**

### PN:25654

KAC's line of Micro Iron Sights are currently in use by the United States Arr Marine Corps, and numerous law enforcement agencies worldwide. This because they are built to exacting tolerances, maintain their zero under adve conditions, and when folded have one of the lowest profile top-rail foot prints in the industry. Our Folding Micro Front Sight is no exception and features a tool-free, finger-adjustable front sight post that makes performing sight corrections extremely fast and simple.

### Specifications:

Material: Steel & Aluminum

Elevation Adjustable: Yes

#### Note:

The KAC Micro Front Sight uses a proprietary front sight post that is not interchangeable with any other aftermarket AR-15 font sight post.

\$154.38 × 5

Out of stock

All NFA Regulations apply.

### MORE FROM KNIGHTS







Rear Sight, 300 Meter

**⇔**6186.20

Aimpoint Micro Offset Rail Mount

\$62.50

KAC Aimpoint T-1 / T-2 Battery Cap Assembly

\$37.74

1-800-741-0015

Home Shopping Cort

### **wour Shopping Cart**

Iteni		\$(2%)	Unit Price	Quantity	facal Proje
	100-005-734WB EXPS3-0 Hotographic Weapon Sight, Black Mir Part: EXPS30 View Restrictions >	In Stock	\$709.00	3 update remove	\$2,127.08
	100-018-550WB Micro T-2 2 MOA Sight W/O Mount Mir Part: 200180 Vlew Restrictions »	In Stock	\$782.00	2 update remove	\$1,564.00
7	100-019-452WB Absolute Co-Witness Black Micro Mount Mir Part: 05401B	in Stock	\$110.00	2 update remove	\$220.00

Add shipping protection for \$3.00 i

**Estimated Shipping & Tax** 

Zip Code: 01749 (cilcelate)

**Discount Codes** 

Do you have a coupon, source code or promo code to apply?

Enter Code:

Apply

Edge Member only discount codes will be removed at checkout if you are not currently an edge member or purchasing an edge membership. Promotions will be cleared if cart is modified and will need to be re-entered. Discounts can also be entered at checkout. Hem Subtotal:

Lowest Cost Estimated Shipping:

Estimated Tax:

\$244.44

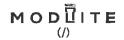
Order Subtotel:

\$4162.44

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ADMINICONTO



Q & (/account/login)

Home (/) Products - (/collections/all-products)

Garage Sale (/collections/garage-sale)

Resources - (/pages/frequently-asked-questions)

Military/First Responders (/pages/first-responders-discount)

About Us (/pages/about-us)

Contact Us (/pages/contact-us-1)

### YOUR CART

		PRICE	QUANTITY	TOTAL
(/products/modlite-modbutton-lite)	Modlite ModButton Lite (Surefire®/Modlite Plug) - Surefire®/Modlite / 7 inch / Black (/products/modlite- modbutton-lite? variant=32291865690148) Remove ([cart/change? line=1&quantity=0.)	\$78.00	 +	\$390.00
OF B	SureFire DS00 Tail Cap - Black (/products/surefire- ds00-switch? variant=31874263973924) Remove {/cart/change?	\$108.00	+	\$540.00
(/products/surefire- ds00-switch)	line=2&quantity=D)			
(/products/arisaka- defense-offset- scout-mount-m- lok)	Arisaka Defense Offset Scout Mount M-Lok (/products/arisaka-defense- offset-scout-mount-m-lok? variant=17469768237115)  Remove (/cart/change? line=3&quantity=0.)	\$47.00	-: +	\$235.00
i	Modlite PLHv2-18650 Light Package - No Tailcap (/products/modlite-plhv2- 18650-light-package? variant=31650501820452)	\$289.00	- i:	\$1,445.00
(/products/modlite- plhv2-18650-light- package) Add a note for the selle	Remove (/cart/change? line=4&quantity=0)			

\$2,610.00

Add a note for the seller...

# CAPITAL PROJECT REQUEST FY 24

DEPARTMENT: POLICE
CONTACT: ERIC RYDER
PROJECT TITLE: VEHICLE REPLACEMENT
PROJECT DESCRIPTION:
FORD MUSTANG MACH E POLICE VEHICLE
INCLUDING RADIO AND FUL LIGHT PACKAGE
y
DROJECT COST ESTIMATE. CCA FOR
PROJECT COST ESTIMATE: \$64,500
USEFUL LIFE: 10 YEARS
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):
Age: 2008
Mileage: 109,781
Present Value: \$1,000
Condition: FAIR

**DEPARTMENTAL PROJECT PRIORITY RANKING:** 

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION



# For Budgeting Purposes Only

Date:

To:

Chief Richard DiPersio **Hudson Police Department** 911 Municipal Drive Hudson MA 01749

Salesperson:

Steve Spokowski

774-204-2206

CONTRACT: MAPC/GBPC 2022 EXPIRES SEPTEMBER 30, 2022

Qty	Item #	Description	Unit Price	Line Total
1.00	K1S	Ford Mustang Mach E Select Standard range AWD	\$ 46,695	00 \$ 46,695.00
1.00	G1/SJ	Shadow Black with Onyx Active X interior	\$	\$
1.00	100A	Standard equipment group	\$	\$ -
8.00	EMPS2STS5RBW	Blue white LED in front & rear windshield glass	\$ 185.	00 \$ 1,480.00
4.00	PMP2WSDDB	Dual LED shrowd, 2 front, 2 rear	\$ -	\$ -
1.00	ETSA461HPP	Hand held remote siren and light controller	\$ 900.	00 \$ 900.00
1.00	ETSS100J	100w siren speaker	\$ 250.	00 \$ 250.00
1.00	NC	Shop supplies	\$ 175.	00 \$ 175.00
				\$
				\$
				\$
				\$
				\$
				\$ -
				\$ -
				\$ -
ipecial In	structions:	Custom or Special Orders are Non-Refundable This Estimate is for Budgetary Purposes and is Not a Guarantee of Cost for Services. Estimate is Based on Current Information From Client About the Project	TOTAL	\$49,500.00

Actual Cost May Change Once Project Elements are Finalized

McGovern Municipal 1200 Worcester Road, Framingham MA 01702

# FY 2024 CAPITAL PLAN



INFORMATION TECHNOLOGY.

# **CAPITAL PROJECT REQUEST**

FY 2024

DEPARTMENT: IT Department
CONTACT: Eron Dilo
PROJECT TITLE: Police Department Server infrastructure
PROJECT DESCRIPTION:
Police Department server infrastructure was deployed in March of 2017.
Please find the attached quote and information about this project.
PROJECT COST ESTIMATE: \$154,561.40
USEFUL LIFE: 5 Years
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):
Age 7
Mileage
Present Value \$ 0
Condition
DEPARTMENTAL PROJECT PRIORITY RANKING: 1

### **Police Department Server infrastructure**

Police Department server infrastructure was deployed in March of 2017. Please find the attached quote and information below about this project as requested.

### **Purpose**

We will be replacing existing servers' infrastructure with a new HPE Hyperconverged solution. This will bring much needed redundancy, disaster recovery, and backup solution all in one platform. This upgrade will assure that all critical application and services will run without interruption. Life time of this project is 5-6 years.

### **Benefits**

HPE Simplivity improves application performance, frees up storage, and accelerates local and remote backup and restore functions. Hyperconverged platform provides 90% capacity savings across storage and backup combined with a 10TB:1TB data efficiency.

HPE Simplivity is built-in with backup and disaster recovery to ensure business continuity. HPE Simplivity's speed and efficiency enable recovery of a 1 TB VM (Virtual Machine) in 60 seconds restoring Police critical applications back online in no time. HPE Simplivity provides redundancy to ensure that police applications and phone systems will be online and available for the public 24/7.

### Sustainability

Hudson Police Department has no additional costs related to this project for the next 5 years. HPE Simplivity Hyperconverged infrastructure, using deduplication and compression, is able to reduce the amount of storage and costs by up to 60% compared to other solutions.

### **Measures of Success**

Success for this project will be measured by lowering operating costs, increasing application performance, saving power by reducing hardware count to only 2 servers and uptime redundancy.

### **Project Budget**

Simplivity Hardware/Software/ Microsoft Server 2022 Datacenter Licensing Costs:

Total Costs: \$154,561.40

### **Project Timeline**

Project Start Date: July 4, 2023 Server Configuration: July 6 12, 2023 Data Migration: July 11-16, 2023 Project End Date: July 18-22, 2023

Please let me know if you need me to attend the board meeting to answer any questions.

Thanks, Eron



# We have prepared a quote for you



# **SimpliVity Police Department**

Quote # 005177 Version 1 Opportunity: 5074

# Prepared for: Town of Hudson

Eron Dilo edilo@townofhudson.org

# Prepared by: Hub Technical Services LLC

Lori Slabine lori@hubtech.com





# SimpliVity 21TB

Description		Price	Qty	Ext. Price
R2G96A	HPE SIMPLIVITY 380 GEN10 G NODE	\$665.72	2	\$1,331.44
R2G97A	HPE SIMPLIVITY 380 GEN10 VMW NODE TRK	\$0.24	2	\$0.48
P02501-L21	HPE DL380 GEN10 XEON-G 6226 FIO KIT	\$1,869.75	2	\$3,739.50
P02501-B21	HPE DL380 GEN10 XEON-G 6226 KIT	\$1,869.75	2	\$3,739.50
R4C23A	HPE SIMPLIVITY 256G (8X32G) RDIMM KIT	\$3,394.07	4	\$13,576.28
826691-B21	HPE DL380 GEN10 BOX1/2 CAGE BKPLN KIT	\$209.80	2	\$419.60
872475-K21	HPE 300GB SAS 10K SFF SC MV HDD	\$149.38	4	\$597.52
R2Z28A	HPE SIMPLIVITY 4X1.92TB SFF SSD KIT	\$3,820.76	8	\$30,566.08
652503-B21	HPE 10GBE 2P SFP+ 57810S ADPTR	\$474.35	2	\$948.70
P01366-B21	HPE 96W SMART STG LI-ION BATT 145MM KIT	\$104.09	2	\$208.18
804338-B21	HPE SMART ARRAY P816I-A SR GEN10 CTRLR	\$1,023.51	2	\$2,047.02
700751-B21	HPE FLEXFABRIC 10GB 2P 534FLR-SFP+ ADPTR	\$427.73	2	\$855.46
830272-B21	HPE 1600W FS PLAT HT PLG LH PWR SPLY KIT	\$353.45	4	\$1,413.80
BD505A	HPE ILO ADV 1-SVR LIC 3YR SUPPORT	\$254.25	2	\$508.50
R4D18A	HPE SIMPLIVITY 380 G 2P 21TB SW	\$2,779.49	2	\$5,558.98
733664-B21	HPE 2U CMA FOR EASY INSTALL RAIL KIT	\$56.92	2	\$113.84
867809-B21	HPE GEN10 2U BEZEL KIT	\$47.16	2	\$94.32
826703-B21	HPE DL380 GEN10 SYS INSGHT DSPLY KIT	\$123.60	2	\$247.20
733660-B21	HPE 2U SFF EASY INSTALL RAIL KIT	\$67.76	2	\$135.52
826706-B21	HPE DL380 GEN10 HIGH PERF HEATSINK KIT	\$118.18	2	\$236.36
J9285D	ARUBA 10G SFP+ TO SFP+ 7M DAC CABLE	\$159.89	4	\$639.56
HA114A1#5LY	HPE SIMPLIVITY 380 HW STARTUP SVC	\$876.53	2	\$1,753.06
HU4A7A5#R2M	HPE ILO ADVANCED NON BLADE SUPPORT	\$26.27	2	\$52.54
HU4A7A5#Z9X	HPE SVT 380 GEN10 NODE (1 NODE) SUPPORT	\$2,652.98	2	\$5,305.96
HU4A7A5#Z5Z	HPE SIMPLIVITY 380 G 2P 21TB SW SUPPORT	\$17,912.27	2	\$35,824.54





# SimpliVity 21TB

Price	Qty	Ext. Price
\$1,263.01	2	\$2,526.02

Subtotal: \$112,439.96

# Microsoft Data Center Licensing

Description	Price	Qty	Ext. Price
DG7GMGF0D65 "WINDOWS SERVER 2022 DATACENTER VLIC 2 CORE N0003COM COMMERCIAL Product stocked by manufacturer. Delivery times vary. Country of Origin: N/A Weight: Dim Weight: "	\$755.06	24	\$18,121.44

Subtotal: \$18,121.44

# Professional Services SimpliVity

Product Details	Qty
Project Management Services	1
Project Management Services	

Subtotal: \$24,000.00





# SimpliVity Police Department

Quote Information:

Quote #: 005177

Version: 1

Delivery Date: 03/04/2022

Expiration Date: 03/31/2022

Prepared for:

Town of Hudson

78 Main Street

Hudson, MA 01749

Eron Dilo (774) 239-6512

edilo@townofhudson.org

Prepared by:

**Hub Technical Services LLC** 

Lori Slabine

(508) 238-9887 x 4202 lori@hubtech.com

# **Quote Summary**

Description	Amount
SimpliVity 21TB	\$112,439.96
Microsoft Data Center Licensing	\$18,121.44
Professional Services SimpliVity	\$24,000.00
m - 1	#15156140

Total: \$154,561.40

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

### **Hub Technical Services LLC**

### Town of Hudson

Signature:		Signature:		
Name:	Lori Slabine	Name:	Eron Dilo	
Title:	Sales Account Manager	Date:	i <del>.</del>	
Date:	03/04/2022			





### Terms & Conditions

### Statement of Confidentiality

The contents of this document have been developed by HUB Technical Services, LLC. HUB Technical Services, LLC considers the contents of this document to be proprietary and business confidential information where applicable by law. This information is to be used only in the performance of its intended use. This document may not be released to another vendor, business partner or contractor without prior written consent from HUB Technical Services, LLC. Additionally, no portion of this document may be communicated, reproduced, copied or distributed without the prior consent of the client and HUB Technical Services, LLC.

### **Ouotation Terms**

Tax, Freight, Insurance, Delivery, Setup Fees, Cabling and Cabling Services are not included unless specified above. All prices are subject to change without notice. Supply subject to availability.

### Terms, Conditions, and Procedures

### **Change of Scope Procedures**

Should the Client require additional services as a result or adjunct to this project, it will be considered a Change of Scope and will result in additional hours and charges. A Change of Scope agreement form must be signed in order for any additional work to be performed. Upon receipt of a purchase order for the Change of Scope, HUB Technical Services will begin work. The service rate is based on installation during the hours of 8:30 AM-5:30 PM; Monday through Friday.

### **General Terms**

This proposal is for a fixed price project. Any deviation from the Scope of Work defined in this proposal will result in a change order which may change the price of the project. HUB technical Services, LLC will monitor the progress of the project and notify the Client of any deviations for discussion and approval before implementation.

Client will be invoiced as per Project Milestones.

### **Payment Terms**

Payment is due within thirty (30) days of original invoice date. Tangible products are invoiced on the initial shipment date; services are invoiced as they are performed or at the milestones defined above or in the project plan if applicable. All invoices will include the description of the item and the work being billed. Complete payment in full is due for each invoice within thirty (30) days of invoice date. Payments that are past due will result in a finance charge of one percent {1%} per month on an unpaid balance (twelve percent {12%} per year) or the maximum allowed by law. Tax, Freight, Insurance, Delivery, Setup Fees, Storage, Cabling, and Cabling Services Not Included. Fixed priced projects are invoiced in full and are not eligible for labor rebate.

### **Terms of Sales for Professional Services**

Client will designate primary contact(s) for scheduling installations. Normal service delivery hours are 8:30AM-5:30PM; Monday through Friday. After hours and weekend service will be billed at a higher rate. Travel charges will apply beyond 50 mile radius of Hub Tech's main office. Rates are subject to change with a fifteen-day written notice. Support contracts, support services and related replacement parts may be subject to sales, use or other applicable local taxes and is based on the location to which the parts or services are delivered. Unless otherwise noted, HUB Technical Services, LLC prices does not include taxes. The Client acknowledges it has the responsibility to pay all taxes if applicable.

Warranty: 30 days from date of final signoff by client.

Non-Solicit: Should the Client hire any HUB Technical Services employee during the period of this contract or within 12 months of the expiration of the contract, then the Client shall pay HUB Technical Services an amount equivalent to 26 weeks of the employee's salary to recompense HUB Technical Services for its loss.

Delays which occur due to software application related issues will constitute a "Change of Scope" and will be subject to additional labor hours.

### **Terms of Sales for Tangible Products**





Client is responsible for the receipt and safeguarding of all equipment delivered. Client is responsible for judging suitability and appropriateness for any particular purpose. Products, pricing and availability are subject to change without notice. Client understands that HUB Technical Services, LLC is not the manufacturer of the products specified in this proposal and the only warranties offered are those of the manufacturer. All products are sold with the manufacturer's warranty and are covered by their terms. All warranty claims must be submitted directly to the manufacturer. HUB Technical Services, LLC reserves the right to bill and Client agrees to pay for all time spent troubleshooting or repairing equipment under warranty. HUB Technical Services, LLC does not assure compatibility with any existing equipment. HUB Technical Services, LLC shall not be held responsible for any lost time due to DOA, defective or malfunctioning equipment provided by HUB Technical Services, LLC or by others. Product prices do not include set up, installation, configuration or training, unless specifically noted. A quote for these services will be provided upon request. Product totals exclude sales tax and shipping charges which be billed separately. Tax, Freight, Insurance, Delivery, Setup Fees, Storage, Cabling, and Cabling Services Not included unless otherwise stated.

### **Warranty and Disclaimer**

Warranty: HUB Technical Services, LLC warrants that the services or equipment provided comply with the statements made within this SOW and for a period of thirty (30) days from the date of signoff.

Limitation of Liability: Notwithstanding any provision contained herein to the contrary, except in case of bodily injury or death where, and then only to the extent that applicable law requires such liability, the maximum liability of HUB Technical Services, LLC to the client, or to any party whatsoever arising out of or in connection with any sale, use, or other application of any product or service delivered to the client hereunder, whether such liability arises from a claim based upon contract, warranty, tort, or otherwise, shall not under any circumstance exceed the actual amount paid by the client for the product or service giving rise to such liability.

Disclaimer of Liability: Except in case of bodily injury or death where, and then only to the extent that, applicable law requires such liability, HUB Technical Services, LLC shall not be liable for any of the client's loss of profits (even if they arise as a direct or immediate consequence of the event that generated the damages). Loss of business, loss of use or loss of data, interruption of business, nor for indirect, special, incidental or consequential damages of any kind whether under this agreement of otherwise, even if HUB Technical Services, LLC has been advised of the possibility of such loss and notwithstanding any failure of essential purpose of any limited remedy, in no case will HUB Technical Services, LLC be liable for any representation or warranty made by client, or any agent of the client.

Service provider indemnity: Client agrees to defend, indemnify and hold harmless HUB Technical Services, LLC from and against any and all damages, liabilities, costs, expenses (including reasonable attorney's fees, expert fees and other legal expenses) in connection with any suit, claim or action by any third party against the client or HUB Technical Services, LLC as a result of the actual or alleged negligence, misrepresentation, error or omission on the part of the client or its representatives relating to or concerning the products or support services provided by HUB Technical Services, LLC.

### Returns

HUB Technical Services, LLC Return Policy is as follows: No returns without an RMA#.

You may return most tangible products only if we are able to return them to our supplier within ten (10) days of your product's shipping date; please refer to the specific details below. All returns require a HUB Technical Return Merchandise Authorization Number (RMA#). We are not responsible for receiving, tracking or crediting any item returned to us without a clearly identifiable RMA# on the packing slip. Many non-discontinued, unopened products may be returned within 10 days of the product's shipping date. Manufacturer return policies vary greatly based on the specific product type. Items must be in original packaging, sealed in as-new condition with the packing slip. Opened computer systems, software, laser printers, inkjet printers and networking equipment are not returnable. Defective merchandise can be returned for repair only to HUB Technical Services, directly to the manufacturer or any authorized service center in your area. In order to return an item, please call 508-238-9887 and contact to our Service Department to obtain a Return Merchandise Authorization Number (RMA#) prior to shipping your product. No returns of any type will be accepted without an RMA#. For faster service, please have the following information available when calling requesting an RMA#: Client name, invoice number or Purchase Order number, serial number and nature of the problem.

HUB Tech, HUB Tech Services and HUB Technical Services are all protected trademarks of HUB Technical Services, LLC

# **CAPITAL PROJECT REQUEST**

FY 2024

DEPARTMENT: IT Department
CONTACT: Eron Dilo
PROJECT TITLE: Town's fiber transfer -18 poles
PROJECT DESCRIPTION:
Hudson FOC Aerial Plant Maintenance Services Comm-Tract will repair and transfer fiber
from 18 double poles in Hudson. This will insure network stability to all Town and Schools
buildings.
PROJECT COST ESTIMATE: \$16,490.00
USEFUL LIFE: N/A
DESCRIPTION OF DEDITION OF DEDITION OF DESCRIPTION
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):
Age
Mileage
Present Value
Condition
4
DEPARTMENTAL PROJECT PRIORITY RANKING: 1



### **Power Solutions LLC**

PO Box 100 Barrington, RI 02806 United States www.power-solutions.com (P) 800-876-9373 (F) 401-434-5785

### **Bill To**

Hudson Town Hall 78 Main Street Hudson MA 01749 United States

### Ship To

Hudson Town Hall 78 Main Street Hudson MA 01749 United States

### Quote

 Date
 10/18/2022

 Document #
 QTE47995

Expires 11/17/2022 Terms

Shipping Method

Stations Regio

Matt Russell (800) 876-9373 x 721 matt@power-solutions.com

### Causaronnier Cromiterer

Eron Dílo (978) 562-2427 edilo@townofhudson.org

Part #	Description	Qty.	Rate	Tax Amount
SYA4K8P	APC Symmetra LX 4kVA scalable to 8kVA N+1 Tower, 208/240V	1	9,312.81	9,312.81
SYPM4KP	APC Symmetra LX 4kVA Power Module, 200/208V	1	2,879.38	2,879.38
SYBT5	APC Symmetra LX Battery Module	1	769.25	769.25
SYAPD1	APC Symmetra LX power distribution panel (1) L14-30, (2) L5-20	2	343.19	686.38
AP7530	Rack PDU, Basic, Zero U, 20A, 120V, (24)5-20	4	296.44	1,185.76
WASSEMUPS-3R-SY- 00	Scheduled 5X8 Assembly and Power-Up Service	1	1,418.44	1,418.44

**Total** \$16,252.02

Purchase Orders can be issued to: Power Solutions, LLC PO Box 100 Barrington, RI 02806 sales@power-solutions.com

Important Reference Numbers: FED ID: 05-0511872 DUNS: 025972782 Cage Code: 3K4V0 Unless specifically noted otherwise in the body of this quotation, the prices quotes shall remain valid for 30 days.

These prices do NOT include applicable taxes, insurance, shipping and delivery unless specifically listed above. All prices are subject to change without notice. Terms and Conditions can be viewed at: www.power-solutions.com/terms.

### **CAPITAL PROJECT REQUEST**

FY 2024

DEPARTMENT: IT Department
CONTACT: Eron Dilo
PROJECT TITLE: Symmetra LX UPS
PROJECT DESCRIPTION:
Backup power for Server room equipment
APC Symmetra LX UPS - TOWN Server room and 50AMP power circuit electric installation
This solution will allow power backup for 45 min time that is needed to power off
all equipment with causing damage due to power outage inappropriate shutdown.
PROJECT COST ESTIMATE: \$20,000
USEFUL LIFE: 5 Years
PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE):
Age 5 Years
Mileage N/A
Present Value \$ 0
Condition Poor
DEPARTMENTAL PROJECT PRIORITY RANKING: 1



Prepared by:	Comm-Tract Corp	Contact:	Rod Jenks
	235 Summer Road	Telephone:	(781) 890-5070 x6927
	Building # 4	Fax:	(781) 890-0105
	Boxborough, MA 01719	Email:	rjenks@comm-tract.com
Date:	July 06, 2022		W. 22

Project Name:	Hudson Aerial Plant Maintenance
Project Type:	Fiber Optic Cable Services

Bill To:		Ship To:	Town of Hudson
Company:	Town of Hudson	Company:	Town Wide FOC System
Address:	78 Main Street	Address:	Aerial Plant Maintenance
	Hudson, MA 01749		Hudson, MA
Contact Name:	Eron Dilo IT Director	Contact Name:	Eron Dilo IT Director
Phone:	978-562-2427	Phone:	978-562-2427
Fax:	774-239-6512	Fax:	774-239-6512
Email:	edilo@townofhudson.org	Email:	edilo@townofhudson.org

#### Description

This scope of work is for Fiber Optic Cable Services required for your fiber optic cable (FOC) system aerial plant maintenance discovered during our recent system inspection. Most of the work is for pole transfers, but also includes other aerial plant maintenance tasks as generally needed.

Page 1 of 6

Proprietary & Confidential

07/06/2022

Rod Jenks
Comm-Tract Corp
235 Summer Road
Building # 4
Boxborough, MA 01719
rjenks@comm-tract.com



- 1. Aerial Plant Services: This service includes, but is not limited to:
  - 1.1. "Pole Transfers" the transfer of the existing town owned fiber optic cable from the existing old utility pole to the corresponding newly installed utility poles with attachment in the space designated for use.
    - 1.1.1. Quantity (18) identified location in the system
  - 1.2. Re-secure slack loop assemblies.
  - 1.3. Re-secure splice cases.
  - 1.4. Re-tension FOC where needed.

#### 2. Engineering Notes & Assumptions:

2.1. Work performed during normal business hours.

#### 3. Project Exclusions:

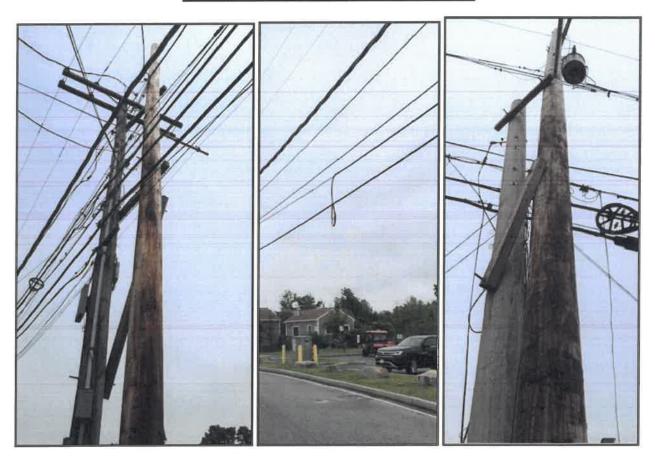
- 3.1. Cost associated with Police Details. Details are coordinated by Comm-Tract.
  - 3.1.1. Police Details estimated at 40 hours.
- 3.2. Fire Alarm system transfer, (if applicable).
- 3.3. Other carrier system cable transfers.
- 3.4. Other unknow obstructions.
- 3.5. Premium off-hours labor.

#### 4. Client Responsibilities:

- 4.1. Payment of costs associated with police details.
- 4.2. Fire Alarm system transfer, (if applicable).



### **Examples of Typical Aerial Plant Conditions**



Page 3 of 6

Proprietary & Confidential

07/06/2022

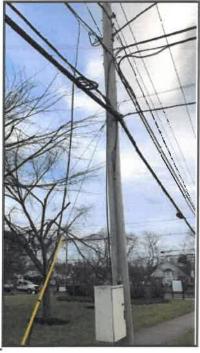


#### **Examples of Typical Aerial Plant Conditions**









Page 4 of 6

Proprietary & Confidential

07/06/2022



## **Examples of Typical Aerial Plant Conditions**



Page 5 of 6

Proprietary & Confidential

07/06/2022

Rod Jenks Comm-Tract Corp 235 Summer Road Building # 4 Boxborough, MA 01719 rienks@comm-tract.com



Other Special Terms	
Customer agrees to the following invoice/payment schedule:	
30% of the Project Price Invoiced Upon Award for Mobilization:	\$ 4,947.00
65% of the Project Price Invoiced for Progress:	\$ 10,719.00
5% Project Price Invoiced Upon Completion:	\$ 824.22

- The Project Price assumes the installation to be completed in one deployment. If any utility pole position is not accessible or "ready for transfer" and requires a second deployment additional re-mobilization charges may apply.
- Quote is valid for 30-days from the date of this document.
- Price excludes costs associated with taxes, permits and/or bonds.
- Comm-Tract makes every effort to identify any issues that could affect the Scope of the project. However, once work commences, special conditions may arise that could affect the pricing. Should this occur, Comm-Tract, through its Project Manager, will identify the issues and resolve them with Customer.
- Customer hereby agrees to the terms and conditions set forth in the Scope of Work by signing below or issuing a Purchase order referencing this Scope of Work.

#### **Project Cost**

FOC Aerial Plant Maintenance:	Cost without Police Details		
Project Total:	\$ 16,490.22		

Customer Name:	Town of Hudson
Authorized Signature:	
Name:	
Date:	
Purchase Order No.:	

Page 6 of 6

Proprietary & Confidential

07/06/2022

Rod Jenks
Comm-Tract Corp
235 Summer Road
Building # 4
Boxborough, MA 01719
rienks@comm-tract.com

# FY 2024 CAPITAL PLAN



HEALTH DEPT.

#### **CAPITAL PROJECT REQUEST**

#### FY'24

**DEPARTMENT: HEALTH DEPARTMENT** 

**CONTACT: LAUREN ANTONELLI** 

PROJECT TITLE: HEALTH DEPT. INSPECTION VEHICLE

#### PROJECT DESCRIPTION:

The proposed project is to purchase a 2023-2024 Ford Explorer for the Hudson Health Department (the specific vehicle is flexible and could be hybrid or electric). Health Department staff do routine inspections for food establishments, tobacco retailers, housing, Title V (septic), recreational camps, swimming pools, beaches, body art, bodyworks, stables, etc. In years past, the Health Department was offered the Executive Assistant's car, which we used daily for inspections; however, the vehicle was old and unfortunately had to be taken off the road and was never replaced. Since then, we have not had a Town vehicle to use thus staff have been utilizing their own vehicles for inspections and other department-related activities. On average, our staff conducts between 15-20 inspections per week that are non-food establishment related. In Hudson, we have a total of 150 food establishments, which warrant an inspection at least twice a year, sometimes up to 6 times a year each. When on inspections, particularly housing inspections, it would be more professional/official to be in a Town-marked vehicle rather than a personal vehicle. Please accept this request for a vehicle to be utilized for the Health Department. If you need any additional information in order to assist with the processing of this request, please do not hesitate to reach out to my office.

PROJECT COST ESTIMATE: \$54,525

**USEFUL LIFE: ~10 YEARS** 

### PRESENT ITEM BEING REPLACED (FILL IN IF APPLICABLE): N/A

Age	
Mileage	
Present Value	
Condition	

**DEPARTMENTAL PROJECT PRIORITY RANKING: HIGH** 

ATTACH ADDITIONAL BACKGROUND & COST JUSTIFICATION INFORMATION: QUOTE ATTACHED





#### **CUSTOMER**

Contact Name:	Ms. Donna Boule	Date:	November 16, 2022
Company/Dept.:	Hudson Health Dept.	Valid Until:	
Street Address:	78 Main Street	Customer #:	
City, State, Zip:	Hudson MA	Contract:	Bid Ford 2023-2026
Phone:	978-562-2020 x435	Sales Rep:	Brian Smith
E-Mail:	dboule@townofhudson.org		

CONTRACT LINE REFERENCE	LINE DESCRIPTION	UNIT PRICE	QTY	EXTENDED PRICE
70 - K8F	Ford Explorer Limited 4WD HEV Hybrid	\$ 51,450.00	1	\$51,450.00
Color:	Iconic Silver	\$ -	1	\$0.00
86	Interior: Cloth / Ebony Black / Power Driver	\$ 	1	\$0.00
200A	200A Equipment Group	Included	1	\$0.00
99H/44T	Enigine 2.3 Liter Eco Boost w/ Auto Trans	\$ -	1	\$0.00
Std Equip	All Other Standard Equipment	\$ -	1	\$0.00
PCC Tab 3	Front and Rear Vent Shades	\$ 160.00	1	\$160.00
PCC Tab 3	Weather Tech Floor Matts - front row	\$ 145.00	1	\$145.00
PCC Tab 3	Weather Tech Floor Matts - 2nd row	\$ 145.00	1	\$145.00
PCC Tab 3	Weather Tech Floor Matts - Cargo Floor	\$ 125.00	1	\$125.00
Budget	Estimated 2024 Model Year Increase	\$ 2,500.00	1	\$2,500.00
		CONTRACT TO	TAX: DTAL:	\$54,525.00

#### Non-Contract Items:

ITEM DESCR	PTION	UNIT PRICE	QTY.	PRICE
N/A		\$0.00	1	\$0.00
-		NON-CONTRACT T	OTAL	\$0.00

GRAND TOTAL OF QUOTE	\$54,525.00
	70.70-0.00

#### **TERMS AND CONDITIONS**

#### Deferrals and Cancellations of Sales Orders

In all cases where vehicles, products, and labor are purchased against government and public contracts, the terms and conditions of that contract shall prevail and bind MHQ. In cases where contract terms on deferral and/or cancellation are not defined, and for non-contract sales, the following MHQ policy shall prevail.

#### **Deferrals**

For this discussion, "deferral" refers to a customer-initiated action to delay the delivery of purchased items\* beyond the delivery date confirmed to the customer in writing (Purchase Order confirmation). All deferral requests must be communicated to MHQ in writing. MHQ, at their sole discretion, reserves the right to accept or reject deferral requests. Once the subject item has started the production / fabrication process, delivery deferrals are not allowed – the item will be built, shipped, and billed upon completion. For deferral requests on items not yet in production, MHQ shall negotiate deferral terms with the customer's purchasing or sourcing authority (not the requisitioner). Consequences of order deferrals may include, but not be limited to, loss of scheduled production timeslot and reallocation of vehicles and/or materials to other active jobs or other customers.

#### Special Order and Non-Cancellable/Non-Returnable Items (NCNR)

Certain items and material are categorized as "Special Order" or "NCNR." Attempts to cancel shall be handled on an individual basis. Depending on the stage of production of a special-order item, and the suppliers involved, special order items may incur cancellation charges based on supplier purchase liabilities. MHQ shall always act in the interest of our customers to minimize or eliminate cancellation charges whenever possible. Special Order items will be identified as such at the time of quoting and order acceptance to

assure an understanding of risk to the customer.

NCNR items are not cancellable with our suppliers. MHQ will make a reasonable attempt to minimize the financial impact of cancelling NCNR items, but no assurance is offered that the customer's purchase liability for these item types can be reduced in any way. NCNR items will be identified as such at the time of quoting and order acceptance to assure an understanding of risk to the customer.

For this discussion, "cancellation" refers to a customer-initiated action to cancel a customer committed order\* or any part thereof. All cancellation requests must be communicated to MHQ in writing. Cancellations will be accepted, without penalty, until the point in time where material has been ordered to support production of the ordered item(s). Once components or material is ordered against a committed customer order, cancellation charges may apply based on supplier purchase liabilities. MHQ shall always act in the interest of our customers to minimize or eliminate cancellation charges whenever possible. Depending on the type of material/components and the suppliers involved, the range of customer purchase liability can range from complete release of purchase liability, up to and including full liability of the original material cost.

#### Supplier Failure to Perform

MHQ shall be held harmless in cases where their suppliers fail to source, build, or deliver quoted or ordered products required to satisfy customer committed orders. MHQ shall also be held harmless in cases where a supplier discontinues availability of a product, places a product on allocation, or delivery times extend beyond their normal quoted delivery times such that the subject product becomes unavailable, or experiences extended delivery times. In these cases, MHQ shall offer alternatives, where commercially available, to the customer for consideration as acceptable substitutes.

"Purchased Items" is defined as any item, component, or material required to fulfill a committed customer order.

#### \*Customer Committed Order

"Customer Committed Order" is defined as any acceptable form of communication that directs MHQ to produce and sell an item to their customer. Acceptable forms of communication are customer Purchase Orders, quotes that are signed and dated by a customer purchasing authority, Letters of Intent or Letters of Commitment that are signed and dated by a customer purchasing authority, or similar instruments that communicate an intent to purchase.

By signing this document you are agreeing to the above terms and conditions of this order from MHQ, Inc.

K		
PRINT NAME		
K		

# FY 2024 CAPITAL PLAN



SCHOOL DEPT.

# **Capital Improvements**

## 3-Year Plan

Description	FY 24 Rank	Estimate	Reimb	FY24	FY25	FY26
Mulready (1963)						
Modular Classrooms	5	\$ 300,000	( <b>T</b> )		\$ 300,000	
Farley (1998)						
Replace the boilers	1	\$ 398,000	(T)	\$ 398,000		
Replacement of roof	6	\$ 800,000	(T)			\$ 800,000
Forest (1975)	-					
Replace windows - single glaze	4	\$ 440,000	(T)		\$ 440,000	
Replace the boilers	2	\$ 352,000	(T)	\$ 352,000		
District	1					
Plumbing repairs/replacement	3	\$ 80,000	(T)	\$ 80,000		
Grand Total		\$ 2,370,000		\$ 830,000	\$ 740,000	\$ 800,000

- (T) Submitted with Capital Plan for Town Consideration for Warrant Articles
- (X) Possible reimbursement from MSBA Accelerated Repair Program Requires SOI
- (G) Town Covid Fund Grants